

Production and Consumption in Post-Unification Italy: New Evidence, New Conjectures *

1. *Introduction*

From the depths of the depression of the mid-1890s to the outbreak of the Great War Italy experienced, by all accounts, two decades of increasing prosperity. Wages and stock prices rose, the budget moved into surplus, the exchange rate returned to par, interest rates fell, construction boomed, agriculture prospered, and manufacturing grew vigorously enough to convince Gerschenkron that those were the years of Italy's «big push». ¹

The decade of the 1880s is instead altogether less clear-cut. Construction and manufacturing appear to have done well, and industrial wages at least appear to have risen; but those were also the years of the «agrarian crisis» induced in Italy as elsewhere in Europe by the dramatic fall in the price of imported grain. In the face of these intersectoral contrasts, which Toniolo's recent text calls «the contradictions of the 1880s», an overall assessment is not easily obtained; and since the statistical evidence is too limited in quantity and in quality to resolve the issue directly, the 1880s lend themselves to widely differing interpretations. ²

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To the now hegemonic «pessimist» school, the agrarian crisis was the defining feature of the decade: the sharp fall in grain prices immiserized the rural world, dragged down the entire economy, and caused the upsurge in emigration. The decline in per-capita consumption implied by the national income series is accepted as evidence of widespread hardship; the duty on grain introduced in 1887 is praised as an effective means of limiting rural suffering and emigration.

The contrasting «optimist» view, heir to an older tradition, sees the agrarian crisis as one affecting landowners rather than rural laborers; doubts that agricultural wages were falling, given that industrial wages were rising; dismisses the registered decline in per-capita consumption as a statistical fiction; attributes the high emigration of the 1880s essentially to improved opportunities abroad, as after the turn of the century, and denies that grain protection contained it.

At one level, therefore, this disagreement continues the century-old dispute over the merits and demerits of Italy's tariff policy; at another, it emphasizes the need to reconsider the time path of late nineteenth-century Italy's statistical aggregates; and at yet another it may well reflect the clash not just of different interpretations but of different mindsets and approaches to our craft.

This paper seeks to bring this «standard of living» debate explicitly into the literature, and to retake the high ground for the optimists. Sections 2 and 3 challenge the presumptions that underlie the pessimist position: that the fall in grain prices would cause a general crisis in and beyond agriculture, and that rising emigration points to rising hardship. Sections 4, 5 and 6 discuss the statistical evidence of consumption; the pessimist position is supported only by the notoriously unreliable grain series, while the more reliable figures for other foods and textiles point uniformly to rising living standards in the 1880s as in the early 1900s. Sections 7, 8 and 9 consider the available evidence on real wages and heights: skilled and unskilled workers in industry and rural day-laborers too appear to have prospered in the 1880s as after the turn of the century, and the anthropometric evidence reveals no sign of a deterioration at the bottom of the scale. Sections 10 and 11 are devoted to concluding considerations. The former argues that in the 1880s food consumption in general, and grain consumption too, were more plausibly above trend

rather than, as the official series now have them, below trend. The latter suggests that the notion of a general «agrarian crisis» gained currency only because the surviving record overrepresents the particular interests of the land-owners; but that too is not without distinguished precedent.

The Appendices describe the construction of an improved cost of living index, and of wage series for unskilled workers in industry and agriculture.

2. *The pessimist presumptions: supply shocks and crises*

Early twentieth-century economists and historians described the 1880s as «a period of general prosperity»; but that was long ago.³

The opposite, «pessimist» view dominates the more recent literature; it may be found for example in the pioneering efforts of Romeo and Luzzatto in the 1950s and '60s, more recently in Zamagni's masterly text, and more recently still, in particularly dramatic terms, in Castronovo's survey.⁴ The underlying syllogism is simple, superficially compelling, and rhetorically unbeatable. From 1880 to 1885 grain prices fell by a third.⁵ The fall in grain prices, it is argued, hurt grain-growing; grain-growing was a major part of agriculture, so agriculture as a whole suffered (the «agrarian crisis»); agriculture was the economy's dominant sector, so the entire economy suffered (the general crisis of the 1880s). Living standards therefore fell; deepening poverty caused, and is confirmed by, the upsurge in emigration. This last point is icing, and will be considered below; the cake is the preceding part.

One's expectations about the extent and significance of the «agrarian crisis» may however be shaped by different considerations altogether. The fall in grain prices was due to the competition of *imports*; and those of us whose remaining hair is gray have experienced in our own lifetimes the effects of severe variations in the price of a basic import.

Recall the shocks the Western economies experienced at the hands of the international oil cartel. The absolute and relative price of a basic imported good rose dramatically, with differential effects on a series of markets, and a consequent reallocation of resources out of the sectors which were badly hit and into those that reaped benefits. In

the large, however, for the West the rise in the price of imported oil signified a sharp deterioration in the terms of trade, and therefore a fall in feasible consumption: for us importers, in sum, a perceptible decline in living standards. A sharp *fall* in the price of an imported basic good is the mirror image of the oil shock; that it should have been similarly damaging is implausible on the face of it.

The logical flaw in the pessimist argument is of course precisely this. Had Italy been a grain exporter, the fall in the price of grain because of new competition would indeed have caused general damage – as was arguably the case when Italy lost its industrial supremacy to northwest Europe in the early modern period, or its silk export markets to Japanese competition in the early twentieth century.⁶ But Italy was a grain *importer*; it was indeed agricultural, but its exports were the products of specialized agriculture, and not grain.

The fall in grain prices, like the rise in oil prices, surely had differential effects: no doubt reducing output and rents in grain production itself, but stimulating growth in other sectors, including export-oriented agriculture (silk, wine, citrus) as well as import-competing industry.⁷ Overall, however, its presumptive effect was beneficial; and in the 1880s that benefit was added to that of a falling price of imported capital which stimulated capital imports, a rise in the real exchange rate and the trade deficit (which augmented total resources), and an investment boom.⁸

On the face of things, the older literature's rosy assessment of the 1880s seems far more nearly right than wrong. In those years, *parts* of Italy's agriculture were indubitably suffering; but a general «agrarian crisis» is at least moot, and a general fall in living standards most unlikely.

3. *The pessimist presumptions: living standards and migration*

The pessimists' presumption that the rising emigration of the 1880s was due to falling living standards deserves similar skepticism. In some ways, indeed, it is frankly surprising. That rising emigration *may* have been due to «push» factors is self-evident; but the notion that it *must* have been so is flagrantly contradicted by the second upsurge in Italian emigration, in the early 1900s, when its association with

rising domestic prosperity is absolutely undeniable. The pessimists may have overlooked the symmetry of the «agrarian crisis» and the recent oil shocks, but they are perfectly familiar with the basic features of Italian development in the *belle époque*. The failure to reflect on the second surge in migration while interpreting the first perhaps reflects the mind-set of traditional historians, inclined to treat each historical event as unique; economists, in contrast, are forever seeking general models that show the underlying unity even of superficially diverse phenomena.

Be that as it may, it bears notice that the upswing in migration over the 1880s was entirely transoceanic: from 1880 to the peak in 1888 emigration to Europe and North Africa dipped slightly from 87,000 to 86,000, while that to the Americas surged from 33,000 to 204,000.⁹ Moreover, the return to transatlantic migration was then clearly rising, quite apart from any deterioration in domestic conditions, for reasons both permanent and transitory. The transitory element is of course the Kuznets-cycle upswing in capital flows from northwest Europe to the rest of the world. As these loosened financial constraints and stimulated construction, re-employment was particularly easy, and migration therefore rose both within and between the component parts of the Atlantic economy; and from this perspective the 1880s appear entirely analogous to the early 1900s.¹⁰ The obvious permanent element is in turn the fall in transport costs with the spread of steamships and railroads, which clearly reduced the sustainable gap between overseas and Italian wages just as it reduced that between overseas and Italian grain prices.

Falling transport costs also had a general-equilibrium effect on the return to migration, as increasing trade and specialization normally entail factor-price convergence. In the case at hand the shift from land-intensive import-substitutes to labor-intensive exports presumably raised the real wage; the fall in transport costs thus tended indirectly to reduce the gross benefits of permanent emigration (by shrinking the real wage gap) even as it directly reduced its gross costs (by reducing the price of an ocean passage).¹¹ It's a fair guess, at least, that on balance the fall in costs outweighed the fall in benefits; but the more interesting implications of this line of reasoning lie elsewhere.

The pessimists believe the tariff on grain limited rural hardship and emigration. In fact, grain protection limited

specialization and factor-price convergence, and thus brought the gross benefits of emigration back to what they were when transport costs were high; absent a corresponding tax on emigration, however, the gross costs of moving remained low. The combination was a recipe for high emigration.¹² Moreover, effective grain protection varied over time: it increased sharply from the later 1880s to the mid-1890s, as the specific rates were repeatedly raised even as import prices fell, and subsequently drifted down as rising import prices reduced the *ad valorem* equivalent of the unchanged specific rate.¹³ The grain-tariff push thus displays a long cycle that works against that of the Kuznets-cycle pull; and this may explain the apparent stability of Italy's decadal rates of net migration from the 1880s on.¹⁴

In the 1880s, it would seem, falling grain prices and minimal protection worked to limit the rise in emigration caused by the falling cost of the ocean passage and boom conditions overseas; and the surge in emigration during Italy's long pre-war boom is proof enough, if proof were needed, that rising emigration need not be associated with growing hardship. The emigration boom of the 1880s is simply not evidence of a national crisis, or even of a specifically «agrarian» one.

4. *The statistical evidence: the consumption of grain*

The national accounts reconstructed in the 1950s by the Istituto centrale di statistica (Istat) support the pessimist position; but those estimates are notoriously unreliable, and the direct evidence of changes in living standards points uniformly to relatively good times in the 1880s.

According to the Istat series, real per-capita consumption declined from the 1860s and '70s to the 1880s, recovered only partially in the 1890s, and exceeded the early post-Unification levels only after the turn of the century.¹⁵ The decline was however entirely in food consumption, as non-food consumption increased decade by decade; and food consumption fell because measured grain consumption was sharply lower in the 1880s and 1890s than in the neighboring decades.¹⁶

Food consumption is generally calculated from domestic agricultural production, and the corresponding net imports. The official agricultural output figures compiled at the time

include a benchmark calculation for 1879-83, and annual updates from 1884 based on private reporting. The growing unreliability of these figures did not escape contemporary observers; the Ministero dell'agricoltura suspended publication of annual figures in 1896 «because of the general skepticism with which they were greeted», and resumed their publication only after the turn of the century, when it had organized a proper agricultural survey.¹⁷ The annual estimates for major products, and specifically cereals, were however periodically published by the Direzione generale della statistica in the *Annuario statistico italiano*, along with estimates of the quantities available for human consumption; the 1914 edition in particular presents continuous wheat and corn output series that essentially reproduce the original figures for the 1880s and '90s, and then rise to link up with the new data after the turn of the century.¹⁸

Istat's historical reconstruction includes annual grain production and consumption figures extending back to 1861. Oddly, from 1884 to 1913 the grain output series reproduce the old statistics in the 1914 *Annuario* (with a small percentage correction from 1900 on), even though Istat's own commentary on the sources indicated that the late-19th century figures are not to be taken seriously.¹⁹ The extension to 1861, in turn, was presented without comment; the figures for the late 1870s are however partly confirmed by, and are presumably based on, the grain consumption figures thrown off by the grist tax.²⁰

The resulting grain consumption series implies an immediate 20 percent decline in the early 1880s (in the teeth of any substitution effect caused by falling grain prices), a further decline into the mid-1890s, and a 50 percent increase over a few years around the turn of the century.²¹ As was soon pointed out, such movements are in and of themselves utterly implausible; and they coincide exactly with the apparent shift in the underlying sources, from the grist tax in the 1870s to the direct estimates of production based on private reporting, and from these to the new agricultural statistics in the early 1900s.²²

The major movements in the series thus appear to be statistical fictions, and the apparent decline in consumption after 1880 seems attributable *in primis* to the growing downward bias accumulated over the years of private reporting.²³ My own early revision of Gerschenkron's index

eliminated these spurious fluctuations altogether: since the per-capita consumption of wheat and corn together implied by the relatively reliable figures for the late 1870s (from the grist tax) and early 1900s (from the new agricultural survey) was virtually constant, I estimated grain consumption (and milling output) as a simple log-linear trend that essentially tracked Italy's population.²⁴ The assumption that price and income elasticities were negligible is of course a brutal simplification: alternative estimates can be obtained with less drastic assumptions, but the path of income must first be established with reasonable confidence.²⁵

For present purposes, the central point is that there is no credible direct evidence on the path of grain output and consumption in the late 19th century. The pessimist case cannot rest on the official grain production and consumption series, or on the broader aggregates which incorporate them; the deviations from constant per-capita grain consumption in the 1880s and 1890s must be constructed on the basis of the interpretation of the «agrarian crisis», and not vice versa.

5. The statistical evidence: the consumption of other foods

The lack of sound agricultural production figures over the years in question means that the Istat food consumption series are generally unreliable. The only exceptions to this sad generalization are the series that are based on fiscal sources: on production taxes like the grist tax, or, in the absence of domestic production, on net imports alone. The series for beer, coffee, and sugar meet this bill; and in all three cases the 1880s were years of relatively high consumption.²⁶

The annual per-capita consumption of beer implied by Istat's aggregate consumption series is presented in Table 1, col. 1, and illustrated in Figure 1; Table 2, col. 1 presents the corresponding decadal averages.²⁷ Beer was of course a minor item in the Italian diet, and the apparent lack of a price series further limits the significance of the series at hand; but for what it's worth the physical consumption of beer points to prosperity in the 1880s, depression in the 1890s, and renewed prosperity after the turn of the century.

Table 1 transcribes four annual series related to coffee, illustrated in Figure 2. Col. 2 reports the per-capita

TAB. 1. *Beer, Coffee and Sugar: Annual Per-Capita Consumption, Prices and Spending, 1861-1913*

Year	Per-capita consumption (kgs)			Retail prices (lire/kg)				Real per-capita spending (lire)	
	Beer ^a	Coffee	Sugar	(nominal)		(deflated)		Coffee	Sugar
				Coffee	Sugar	Coffee	Sugar		
1861	0.15	0.38	1.99	2.20	1.50	2.37	1.62	0.89	3.22
1862	0.17	0.37	2.18	2.20	1.50	2.44	1.66	0.90	3.62
1863	0.19	0.43	2.27	2.20	1.50	2.50	1.70	1.06	3.86
1864	0.24	0.57	2.15	2.20	1.50	2.62	1.79	1.50	3.85
1865	0.23	0.30	2.40	2.20	1.50	2.57	1.75	0.76	4.19
1866	0.25	0.48	2.47	2.27	1.20	2.48	1.31	1.20	3.24
1867	0.28	0.44	2.10	2.10	1.15	2.14	1.17	0.95	2.46
1868	0.29	0.47	2.49	2.10	1.15	2.18	1.20	1.02	2.98
1869	0.31	0.48	2.53	2.10	1.15	2.25	1.23	1.08	3.11
1870	0.33	0.47	2.52	2.10	1.15	2.14	1.17	1.01	2.96
1871	0.35	0.49	2.62	2.47	1.25	2.22	1.12	1.09	2.94
1872	0.36	0.46	2.56	3.09	1.25	2.61	1.06	1.20	2.71
1873	0.40	0.48	2.90	3.86	1.25	3.11	1.01	1.49	2.92
1874	0.45	0.39	2.82	3.86	1.47	3.34	1.27	1.31	3.59
1875	0.47	0.50	3.03	3.64	1.40	3.30	1.27	1.64	3.85
1876	0.46	0.54	2.79	3.50	1.40	3.34	1.34	1.80	3.73
1877	0.49	0.44	2.94	3.65	1.40	3.30	1.27	1.45	3.72
1878	0.53	0.45	2.51	3.65	1.58	3.19	1.38	1.45	3.46
1879	0.55	0.55	3.45	3.65	1.55	3.20	1.36	1.76	4.69
1880	0.58	0.38	1.72	3.65	1.73	3.31	1.57	1.25	2.70
1881	0.64	0.50	1.55	3.18	1.65	2.93	1.52	1.45	2.36
1882	0.65	0.49	2.68	2.89	1.65	2.79	1.59	1.37	4.27
1883	0.66	0.53	3.03	2.85	1.57	2.87	1.58	1.52	4.80
1884	0.68	0.56	3.12	2.84	1.43	3.07	1.55	1.72	4.82
1885	0.83	0.81	4.87	2.84	1.40	3.21	1.58	2.59	7.69
1886	0.84	0.37	1.80	3.16	1.40	3.65	1.62	1.35	2.90
1887	0.78	0.48	4.37	3.95	1.39	4.54	1.60	2.19	6.99
1888	0.80	0.47	1.31	4.05	1.54	4.57	1.74	2.15	2.28
1889	0.78	0.45	2.44	4.09	1.59	4.47	1.74	2.01	4.24
1890	0.86	0.46	2.84	4.30	1.51	4.58	1.61	2.12	4.56
1891	0.82	0.45	2.62	4.30	1.51	4.58	1.61	2.07	4.21
1892	0.57	0.45	2.58	4.30	1.52	4.70	1.66	2.11	4.29
1893	0.54	0.41	2.48	4.31	1.53	5.00	1.77	2.04	4.39
1894	0.45	0.39	2.32	4.49	1.65	5.29	1.95	2.08	4.51
1895	0.52	0.38	2.24	4.49	1.54	5.27	1.81	2.02	4.05
1896	0.47	0.40	2.25	4.40	1.54	5.00	1.75	2.00	3.93
1897	0.51	0.41	2.34	4.23	1.54	4.81	1.75	1.97	4.10
1898	0.54	0.42	2.31	4.03	1.54	4.61	1.76	1.93	4.07
1899	0.57	0.44	2.46	3.66	1.54	4.19	1.76	1.85	4.34

(continued)

TAB. 1. (continued)

Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	Per-capita consumption (kgs)			Retail prices (lire/kg)				Real per-capita spending (lire)	
	Beer ^a	Coffee	Sugar	(nominal)		(deflated)		Coffee	Sugar
1900	0.64	0.43	3.23	3.66	1.54	4.20	1.77	1.83	5.71
1901	0.71	0.49	3.09	3.60	1.54	4.12	1.76	2.01	5.46
1902	0.75	0.50	3.18	3.43	1.47	3.90	1.67	1.93	5.30
1903	0.82	0.53	3.62	3.30	1.43	3.79	1.64	2.03	5.96
1904	0.99	0.53	2.14	3.26	1.41	3.67	1.59	1.95	3.40
1905	1.04	0.56	2.63	3.26	1.49	3.70	1.69	2.06	4.45
1906	1.30	0.60	3.58	3.32	1.47	3.74	1.66	2.26	5.93
1907	1.57	0.63	3.74	3.30	1.48	3.70	1.66	2.33	6.20
1908	1.77	0.66	3.86	3.38	1.48	3.66	1.60	2.43	6.18
1909	2.05	0.70	4.04	3.34	1.47	3.51	1.54	2.45	6.23
1910	1.97	0.73	4.31	3.32	1.49	3.44	1.55	2.50	6.67
1911	2.43	0.76	4.61	3.68	1.53	3.73	1.55	2.82	7.15
1912	2.22	0.78	4.73	4.06	1.60	4.07	1.61	3.19	7.60
1913	2.25	0.81	4.92	4.13	1.53	4.13	1.53	3.33	7.53

^a liters.

Source: see text.

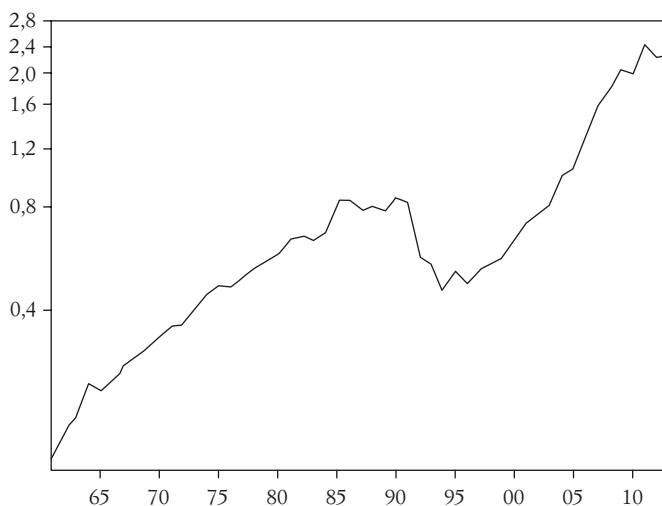


FIG. 1. Per-capita beer consumption (liters).

TAB. 2. *Beer, Coffee and Sugar: Decadal Average Per-Capita Consumption, Prices and Spending, 1861-1913*

Decade	(1) (2)		(3)	(4) (5) (6) (7)				(8) (9)	
	Per-capita consumption (kgs)			Retail prices (lire/kg)				Real per-capita spending (lire)	
	Beer ^a	Coffee	Sugar	(nominal)		(deflated)		Coffee	Sugar
1861-70	0.24	0.44	2.31	2.17	1.33	2.37	1.46	1.04	3.35
1871-80	0.46	0.47	2.73	3.50	1.43	3.09	1.26	1.44	3.43
1881-90	0.75	0.51	2.80	3.42	1.51	3.67	1.61	1.85	4.49
1891-00	0.56	0.42	2.48	4.19	1.55	4.76	1.76	1.99	4.36
1901-10	1.30	0.59	3.42	3.35	1.47	3.72	1.64	2.19	5.58

^a liters.

Source: see text.

consumption implied by Istat's aggregate consumption series; col. 4, the retail price of coffee, again as reported by Istat; col. 6, the retail price of coffee, deflated by the cost of living index described in Appendix A; and col. 8, real per-capita expenditure, calculated as the deflated retail price times per-capita physical consumption.²⁸ The corresponding decadal averages appear in Table 2.

The annual physical consumption series is somewhat muddled by what appear to be significant inventory movements; once again, however, the decadal averages show a local peak in the 1880s, a local trough in the 1890s, and new highs after the turn of the century. Price movements were significant, and the high deflated prices of the 1890s surely contributed to the fall in physical consumption; since the price elasticity of demand was presumably very low, the relatively small concomitant rise in deflated expenditure is again suggestive of a decline in incomes. From the 1860s and '70s to the 1880s, on the other hand, prices and physical consumption increased together, so the evidence of rising demand (and incomes, with unchanged tastes) is unambiguous; and a similar increase is evident from the 1880s to the early 1900s.

Table 1 also transcribes four analogous annual series related to sugar, illustrated in Figure 3. Col. 3 reports the per-capita consumption implied by Istat's aggregate consumption series; cols. 5 and 7, the retail price of sugar, respectively as reported by Istat and in real terms; and col. 9, real per-capita expenditure.²⁹ The corresponding decadal averages again appear in Table 2.

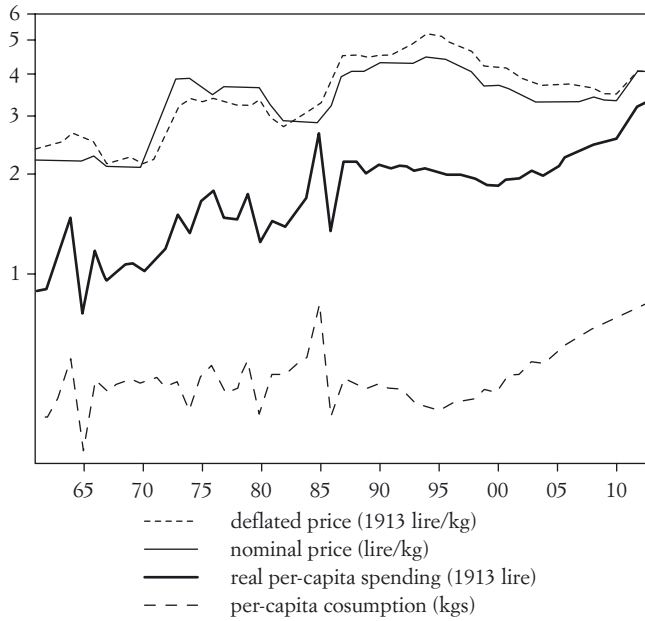


FIG. 2. Coffee prices, consumption and spending.

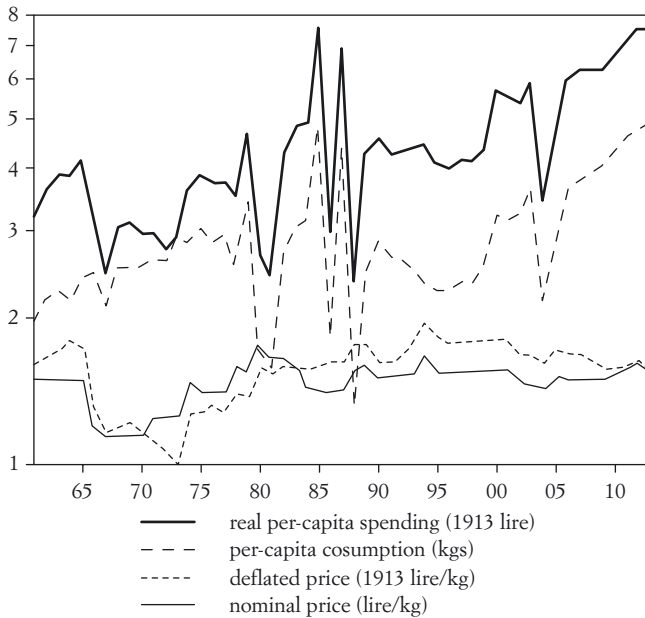


FIG. 3. Sugar prices, consumption and spending.

In the case of sugar inventory movements appear to have been particularly violent, presumably as imports surged ahead of tariff increases; but the decadal averages again show a local peak in consumption in the 1880s, followed by a decline in the 1890s and new highs after 1900. Again, prices and physical consumption rose together from the 1860s and '70s to the 1880s, and again from the 1880s to the early 1900s. Prices again peaked in the 1890s, curbing consumption; but real expenditure also fell, and if demand was at all inelastic the evidence of declining incomes is unambiguous.

Such as it is, therefore, this evidence depicts the 1880s as a decade of overall prosperity, and does not support the pessimist claim of a general crisis. To be sure, the absolute consumption of coffee and sugar, like that of beer, was very low.³⁰ Since these goods were arguably beyond the reach of the working poor, the evidence of high demand in the 1880s is not strictly inconsistent with widespread hardship. The pessimists' claims could thus still be defended: not by producing any evidence in their favor, but simply by shielding them from what evidence there is.

6. The statistical evidence: the consumption of textiles

Even this line of retreat seems cut off, however, by the new estimates of the consumption of cotton and wool.³¹ These too point to prosperity in the 1880s, and again after 1900; and the consumption of these staples cannot be ascribed to a restricted minority.

The annual series are presented in Table 3, and illustrated in Figures 4 and 5; the corresponding decadal averages appear in Table 4. Cols. 1 and 2 present the per-capita fiber consumption figures implied by the aggregate estimates. Both cotton and wool consumption grew significantly over time. From decade to decade, one finds the expected large increases from the depressed 1890s to the booming 1900s; from the 1870s to the 1880s, however, the increases were even larger. The finer-grained annual series show two bursts of rapid growth to unprecedented levels: the first is between 1880 and 1885, in precise conjunction with the decline in grain prices, the second between 1905 and 1908, at the height of the pre-war boom.

Cols. 3-6 present the wholesale fiber prices, here used as

TAB. 3. *Cotton and Wool: Annual Per-Capita Fiber Consumption, Prices and Spending, 1861-1913*

Year	(1) Per-capita consumption (kgs)		(3) Wholesale fiber prices (lire/kg)				(7) Real per-capita spending (lire)	
	Cotton	Wool ^a	(4) (nominal)		(5) (deflated)		Cotton	Wool ^a
			Cotton	Wool ^a	Cotton	Wool ^a		
1861	1.65	1.53	1.69	2.71	1.82	2.92	3.01	4.48
1862	1.18	1.53	3.41	2.44	3.78	2.70	4.46	4.14
1863	1.07	1.53	4.59	2.26	5.21	2.57	5.57	3.94
1864	1.10	1.62	5.43	2.20	6.48	2.62	7.16	4.24
1865	1.42	1.67	3.75	2.05	4.38	2.40	6.20	4.01
1866	1.39	1.64	3.25	2.33	3.55	2.54	4.94	4.18
1867	1.44	1.76	2.31	2.65	2.35	2.70	3.38	4.74
1868	1.46	1.62	2.27	2.75	2.37	2.86	3.45	4.63
1869	1.62	1.73	2.49	2.70	2.66	2.89	4.30	5.00
1870	1.43	1.63	2.05	2.89	2.09	2.95	2.99	4.81
1871	1.44	1.57	2.18	2.97	1.96	2.67	2.82	4.20
1872	1.39	1.63	2.22	2.97	1.88	2.51	2.62	4.09
1873	1.72	1.69	2.33	2.86	1.88	2.30	3.23	3.88
1874	1.86	1.66	2.42	3.11	2.10	2.70	3.91	4.48
1875	1.86	1.74	1.95	2.80	1.77	2.54	3.29	4.43
1876	1.79	1.80	1.81	2.69	1.73	2.56	3.09	4.61
1877	1.78	1.80	1.84	2.83	1.66	2.56	2.96	4.60
1878	1.66	1.71	1.73	2.85	1.51	2.49	2.51	4.25
1879	1.55	1.68	1.80	3.07	1.57	2.69	2.45	4.54
1880	1.63	1.73	1.87	3.15	1.70	2.86	2.77	4.95
1881	2.12	1.92	1.68	2.81	1.55	2.59	3.28	4.97
1882	2.25	1.84	1.80	2.70	1.74	2.61	3.91	4.79
1883	2.50	1.91	1.46	2.26	1.47	2.28	3.66	4.36
1884	2.40	2.11	1.57	2.19	1.69	2.37	4.07	5.01
1885	2.61	2.23	1.49	2.23	1.68	2.52	4.38	5.62
1886	2.57	2.22	1.31	2.23	1.51	2.58	3.89	5.73
1887	2.55	2.37	1.38	2.23	1.59	2.57	4.06	6.09
1888	2.54	2.21	1.45	2.10	1.64	2.37	4.15	5.24
1889	2.64	2.21	1.54	2.19	1.68	2.39	4.45	5.29
1890	2.89	2.25	1.59	2.20	1.69	2.34	4.90	5.26
1891	2.84	2.22	1.34	2.14	1.42	2.28	4.04	5.07
1892	2.64	2.18	1.09	1.90	1.19	2.07	3.15	4.52
1893	2.66	2.19	1.05	1.79	1.21	2.08	3.22	4.56
1894	2.90	2.16	0.97	1.75	1.14	2.06	3.30	4.45
1895	3.20	2.33	0.93	1.65	1.09	1.94	3.49	4.52
1896	3.11	2.30	0.99	1.80	1.12	2.05	3.48	4.71
1897	3.21	2.33	0.87	1.62	0.99	1.84	3.18	4.29
1898	3.17	2.18	0.83	1.55	0.95	1.77	3.02	3.87
1899	3.22	2.29	0.95	1.77	1.08	2.03	3.49	4.65

(continued)

TAB. 3. (continued)

Year	(1) Per-capita consumption (kgs)		(3) Wholesale fiber prices (lire/kg)				(7) Real per-capita spending (lire)	
	Cotton	Wool ^a	(4) (nominal)		(5) (deflated)		Cotton	Wool ^a
			Cotton	Wool ^a	Cotton	Wool ^a		
1900	3.11	2.24	1.18	1.75	1.36	2.01	4.21	4.50
1901	2.96	2.41	1.14	1.46	1.31	1.67	3.87	4.03
1902	3.35	2.54	1.09	1.44	1.24	1.63	4.15	4.16
1903	3.45	2.46	1.25	1.57	1.43	1.81	4.94	4.45
1904	3.35	2.47	1.36	1.48	1.54	1.66	5.15	4.11
1905	3.43	2.39	1.14	1.83	1.30	2.07	4.44	4.96
1906	3.72	2.54	1.34	2.04	1.51	2.29	5.62	5.83
1907	4.60	2.73	1.35	2.00	1.52	2.24	6.98	6.12
1908	5.05	3.01	1.30	1.95	1.41	2.11	7.10	6.36
1909	4.43	3.05	1.33	1.88	1.39	1.97	6.17	6.01
1910	3.77	3.00	1.41	1.45	1.47	1.51	5.53	4.51
1911	3.36	2.94	1.46	1.87	1.48	1.90	4.99	5.59
1912	4.26	3.10	1.51	2.12	1.51	2.12	6.46	6.58
1913	3.76	3.00	1.56	2.25	1.56	2.25	5.89	6.74

^a greasy wool.

Source: see text.

proxies for the unavailable retail price indices for finished goods, in both nominal and deflated terms.³² The deflated price of cotton shows the obvious spike in connection with the Civil War, followed by a thirty-year decline (1868-98), a partial recovery around the turn of the century (1898-1904), and then stasis; the deflated price of wool fluctuated with a small overall reduction from 1861 through the mid-1880s, then declined relatively smoothly to the end of the century, and then fluctuated again with no strong trend. In both cases the variations are essentially those of the undeflated price series, which varied far more than the deflator.

The per-capita deflated spending series in cols. 7 and 8 are obtained by multiplying the per-capita weight figures by the corresponding deflated fiber prices; since differences in yields and processing costs are not taken into account the deflated-expenditure series are themselves only indices, and their levels cannot be compared across goods.

The index of per-capita deflated spending on cotton goods displays a sharply cyclical pattern. An initial spike appears in conjunction with the cotton famine, but it is no doubt much overstated: one reason is that the series applies

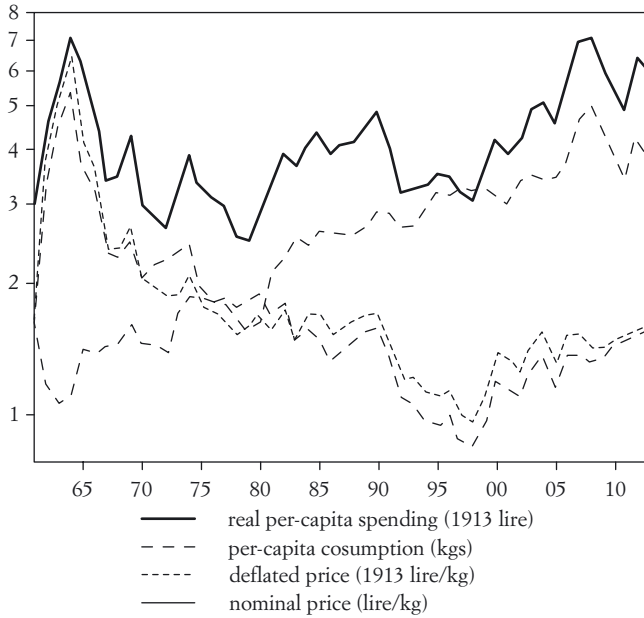


FIG. 4. Cotton prices, consumption and spending.

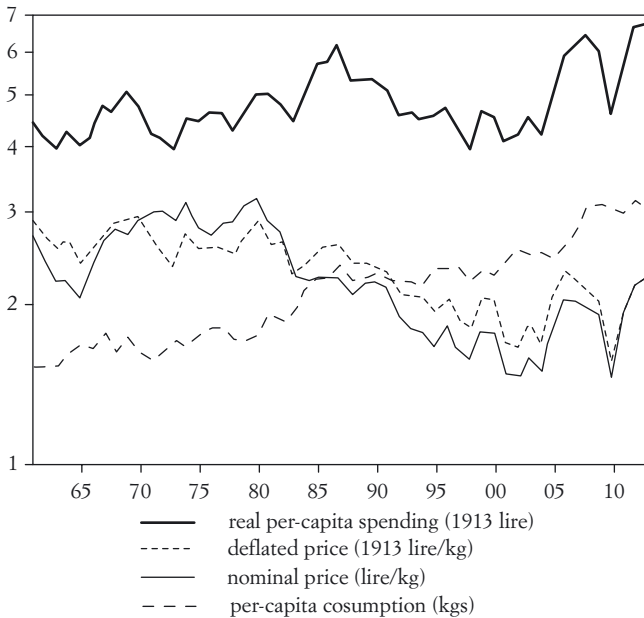


FIG. 5. Wool prices, consumption and spending.

TAB. 4. *Cotton and Wool: Decadal Average Per-Capita Fiber Consumption, Prices and Spending, 1861-1913*

Decade	(1) Per-capita consumption (kgs)		(3) Wholesale fiber prices (lire/kg)				(7) Real per-capita spending (lire)	
	Cotton	Wool ^a	(4) (nominal)		(5) (deflated)		Cotton	Wool ^a
			Cotton	Wool ^a	Cotton	Wool ^a		
1861-70	1.37	1.63	3.13	2.50	3.47	2.71	4.54	4.42
1871-80	1.67	1.70	2.02	2.93	1.78	2.59	2.96	4.40
1881-90	2.51	2.13	1.53	2.31	1.62	2.46	4.07	5.23
1891-00	3.01	2.24	1.02	1.77	1.16	2.01	3.46	4.51
1901-10	3.81	2.66	1.27	1.71	1.41	1.90	5.40	5.05

^a greasy wool.

Source: see text.

the price of American cotton to what was then the domestic stuff, another that the restriction in raw cotton supply (and the attendant overcapacity in processing) sharply reduced the ratio of value added to raw material costs. Real spending grew sharply from the 1870s to the 1880s, with only a small decline in the relative price of the fiber (and quite possibly no decline at all in the relative price of finished goods, inflated by the tariff increases). From the 1880s to the 1890s real spending fell sharply, but less than prices, and physical consumption continued to grow – apparently as cotton displaced hemp, the relative price of which then rose sharply.³³ Real spending soared again after the turn of the century, but much of it was then absorbed by rising prices.

The path of per-capita deflated spending on wool goods tells a similar story: the 1880s and 1900s stand out as decades of high spending, well above the essentially common level of the 1860s, 1870s, and 1890s. Relative prices and physical consumption were both relatively stable through the 1860s and 1870s. Spending and physical consumption soared as relative prices fell slightly in the 1880s and 1900s, and physical consumption rose slightly as relative prices and spending fell sharply in the 1890s; the overall pattern is consistent with a very low price elasticity, and significant income elasticity, in the presence, once again, of rising real incomes during the «agrarian crisis» as well as during the pre-war boom.

The disaggregated estimates of wool consumption reinforce these points.³⁴ On the one hand, these suggest that the consumption of (high-grade) worsteds grew much faster than that of (low-grade) woollens in the 1880s, and

from the turn of the century. This implies that quality-corrected consumption then increased faster than the consumption of raw fiber; it can also be taken to suggest that luxury-good consumption rose faster than wage-good consumption in both periods, which is consistent with overall boom conditions in the 1880s as in the early 1900s. On the other hand, and most significantly for the standard-of-living debate, relative to its own trend the growth in the consumption of (low-grade) woollens appears to have been especially high in 1883-87 and in 1905-09.

In sum, the official grain consumption series is too unreliable to support the pessimist case, or indeed any case at all; the few reliable official food consumption series, and the new estimates for cotton and wool consumption, uniformly support the optimists. The 1880s, like the 1900s, were clearly a period of diffused prosperity, and at this point the claim of a general crisis seems frankly indefensible.

7. The statistical evidence: the real wages of skilled labor in industry

The more limited claim of a sectoral crisis in agriculture, too, can at this point be maintained only by arguing that the rise in aggregate consumption in the 1880s masks a decline in that of the rural population, which is not separately documented: that is, by retreating once again beyond the reach of the evidence.³⁵ To discriminate between the «agrarian crisis» of the pessimists and the restricted *landowners'* crisis envisioned by the optimists one must of course reconstruct the real wages earned by agricultural labor.³⁶ In the 1880s, as we shall see, real wages appear in fact to have been rising both in industry and agriculture: the evidence is limited, once again, but such as it is it overwhelmingly supports the optimists.³⁷

The few extant series which attempt to track wages at the national level all refer to industrial workers with sector-specific skills; they are transcribed for the record in Table 5. Cols. 1 and 2 transcribe the nominal and real wage series for the period 1862-1903 published long ago in the *Annuario statistico italiano*.³⁸ The nominal series refers to the average hourly wage of adult males, primarily in the textile industries; apart from a few short-lived reductions in the mid-1860s and early 1890s this wage grew throughout the period at hand,

TAB. 5. *Nominal and Real Wages of Skilled Industrial Workers, 1861-1913 (lire/hour)*

Year	<i>Annuario wage series</i>			Adult males in construction		Adult female silk-reelers	
	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	nomi- nal	original real	new real	nominal	real	nominal	real
1861				.161	.174		
1862	.146	.132	.162	.166	.184		
1863	.147	.144	.167	.168	.191		
1864	.156	.157	.186	.171	.204		
1865	.153	.164	.179	.176	.205		
1866	.158	.149	.173	.180	.197		
1867	.154	.127	.157	.183	.186	.070	.071
1868	.159	.126	.165	.187	.195	.070	.073
1869	.160	.161	.171	.188	.201	.076	.081
1870	.164	.152	.167	.194	.198	.076	.078
1871	.171	.141	.154	.199	.179	.076	.068
1872	.177	.139	.150	.204	.172	.081	.068
1873	.183	.127	.148	.207	.167	.087	.070
1874	.189	.129	.164	.197	.171	.085	.074
1875	.194	.176	.176	.200	.181	.088	.080
1876	.199	.174	.190	.201	.192	.088	.084
1877	.207	.155	.187	.202	.183	.084	.076
1878	.208	.167	.182	.203	.177	.085	.074
1879	.211	.169	.185	.209	.183	.086	.075
1880	.221	.173	.201	.214	.194	.087	.079
1881	.223	.211	.206	.220	.203	.087	.080
1882	.226	.222	.218	.224	.216	.082	.079
1883	.229	.248	.231	.228	.230	.082	.083
1884	.232	.268	.251	.233	.252	.083	.090
1885	.236	.277	.266	.237	.268	.083	.094
1886	.237	.277	.273	.240	.277	.084	.097
1887	.238	.277	.274	.243	.279	.091	.105
1888	.242	.280	.273	.242	.273	.091	.103
1889	.247	.271	.270	.242	.265	.092	.101
1890	.253	.280	.270	.242	.258	.092	.098
1891	.251	.255	.267	.235	.250	.090	.096
1892	.250	.260	.273	.228	.249	.091	.099
1893	.250	.299	.290	.221	.256	.091	.106
1894	.252	.353	.297	.221	.261	.092	.108
1895	.252	.314	.296	.223	.262	.092	.108
1896	.254	.289	.288	.226	.257	.093	.106
1897	.255	.252	.290	.229	.261	.093	.106
1898	.258	.245	.295	.231	.264	.094	.107
1899	.260	.263	.298	.231	.265	.097	.111

(continued)

TAB. 5. (continued)

Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	<i>Annuario</i> wage series			Adult males in construction		Adult female silk-reelers	
	nomi- nal	original real	new real	nominal	real	nominal	real
1900	.260	.260	.299	.231	.265	.097	.111
1901	.260	.258	.298	.238	.273	.096	.110
1902	.264	.271	.300	.242	.275	.097	.110
1903	.265	.283	.305	.245	.282	.094	.108
1904				.245	.276	.097	.109
1905				.247	.280	.093	.105
1906				.259	.292	.098	.110
1907				.272	.305	.108	.121
1908				.294	.318	.116	.125
1909				.303	.318	.123	.129
1910				.315	.327	.124	.129
1911				.317	.322	.125	.127
1912				.326	.327	.125	.125
1913				.333	.333	.126	.126

Source: see text.

albeit more slowly in the 1880s than in the 1860s and '70s, and more slowly still in the 1890s. The original «real wage» series in the *Annuario* was obtained as the ratio of the price of wheat to the nominal wage, to reveal the number of hours of labor needed to buy a quintal of grain; the series in col. 2 is its inverse (scaled to equal the nominal wage in 1900).³⁹ Col. 3 is in turn the nominal wage deflated by the new cost of living index; it varies somewhat less than col. 2, but clearly confirms its suggestion that most of the growth in real wages over those forty years was concentrated in the early 1880s, when grain prices fell (Fig. 6).⁴⁰

Col. 4 transcribes the nominal wage series estimated some time ago to track construction costs.⁴¹ This series may be considered broadly representative of wages (for skilled and unskilled labor together) in the cyclical investment-goods industries; it displays sharp cyclical movements, with wages below the 1873 peak until 1879, and then below the 1887 peak until 1903.⁴² Col. 5 is the corresponding real wage series: the deflation largely eliminates wage growth in the 1860s and '70s, dampens the nominal surge during the pre-war boom (as living costs rose), and sharply strengthens the surge in the 1880s, when living costs fell (Fig. 7).



FIG. 6. *Annuario* wage series.

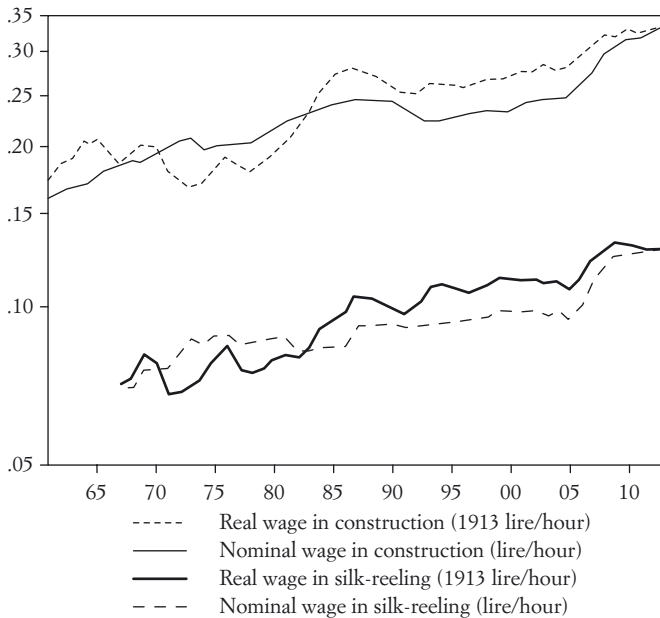


FIG. 7. Wages in construction and silk-reeling.

Table 5, col. 6 transcribes the nominal wage series for female silk-reelers recently estimated by Federico.⁴³ Taken at face value, it suggests that wages grew by over a quarter from 1867 to 1873, by a mere eighth between 1873 and 1906 (with small deviations to a local minimum in 1882-83, fully recovered by 1887), by another quarter in a brief spurt between 1906 and 1909, and then practically not at all.⁴⁴ Col. 7 is the corresponding real wage series: the deflation again nullifies the early growth, somewhat dampens the pre-war surge, and transforms the small nominal rise from 1880 to 1887 into a major real increase (Fig. 7).

Such as they are, therefore, these series suggest that real wages burst beyond the range of previous experience over a short span of years after 1880, and again after 1905.⁴⁵ Since this is exactly the path of the physical consumption of cotton and wool, these series confirm each other, and also the optimists' impression that the 1880s were, like the 1900s, generally prosperous.

Beyond that, the significance of these wage series is in the eye of the beholder. An optimist would be inclined to consider them evidence that in the 1880s the return to labor rose across the board, and therefore in agriculture too; a pessimist would see them rather as evidence of rising returns to skills specific to industrial sectors that were then notoriously doing well, with no particular implications for agricultural labor.⁴⁶

8. The statistical evidence: the real wages of unskilled labor in industry and agriculture

The further evidence that can help resolve the issue is collected in Table 6. Col. 1 presents a new index of the wages of unskilled workers in industry. As detailed in Appendix B, it is obtained by combining scattered elementary wage series for adult male manual laborers in mining, manufacturing, and construction; these series refer to a variety of locations throughout Italy, and are carefully chained to eliminate composition effects. Col. 2 is the corresponding deflated series.

The nominal wage series shows sustained moderate growth from 1861 to 1885, with a brief pause in 1872-75, and rapid growth from 1885 to 1889. Wages apparently drifted down into the mid-1890s, and then again grew rapidly, with minimal deviations from trend, right up to

TABLE 6. *Nominal and Real Wages of Unskilled Workers in Industry and Agriculture, 1861-1913 (lire/day)*

Year	(1)	(2)	(3)	(4)	(5)	(6)
	Industrial wages		Agricultural wages		Average wages	
	nominal	real	nominal ^a	real	nominal	real
1861	1.377	1.486	1.194	1.288	1.286	1.387
1862	1.385	1.536	1.198	1.328	1.292	1.432
1863	1.399	1.588	1.207	1.370	1.303	1.479
1864	1.411	1.682	1.214	1.448	1.312	1.565
1865	1.427	1.666	1.226	1.430	1.326	1.548
1866	1.447	1.583	1.240	1.356	1.344	1.469
1867	1.469	1.495	1.255	1.277	1.362	1.386
1868	1.484	1.544	1.265	1.316	1.375	1.430
1869	1.502	1.607	1.277	1.366	1.390	1.486
1870	1.520	1.552	1.290	1.316	1.405	1.434
1871	1.544	1.389	1.306	1.176	1.425	1.282
1872	1.565	1.323	1.321	1.117	1.443	1.220
1873	1.567	1.264	1.319	1.064	1.443	1.164
1874	1.568	1.358	1.317	1.140	1.442	1.249
1875	1.571	1.426	1.316	1.195	1.444	1.310
1876	1.593	1.520	1.332	1.270	1.463	1.395
1877	1.612	1.457	1.344	1.215	1.478	1.336
1878	1.625	1.420	1.351	1.181	1.488	1.300
1879	1.638	1.436	1.359	1.191	1.498	1.314
1880	1.649	1.497	1.365	1.239	1.507	1.368
1881	1.662	1.532	1.372	1.264	1.517	1.398
1882	1.675	1.618	1.379	1.332	1.527	1.475
1883	1.689	1.703	1.356	1.367	1.522	1.535
1884	1.715	1.854	1.349	1.458	1.532	1.656
1885	1.749	1.974	1.366	1.542	1.557	1.758
1886	1.814	2.094	1.393	1.607	1.604	1.850
1887	1.863	2.142	1.418	1.631	1.641	1.887
1888	1.899	2.144	1.440	1.626	1.669	1.885
1889	1.909	2.087	1.442	1.577	1.675	1.832
1890	1.888	2.011	1.441	1.535	1.664	1.773
1891	1.879	2.000	1.421	1.512	1.650	1.756
1892	1.866	2.039	1.420	1.551	1.643	1.795
1893	1.869	2.168	1.415	1.640	1.642	1.904
1894	1.860	2.193	1.416	1.670	1.638	1.932
1895	1.843	2.162	1.418	1.664	1.631	1.913
1896	1.846	2.095	1.435	1.630	1.641	1.863
1897	1.879	2.138	1.466	1.668	1.672	1.903
1898	1.946	2.225	1.478	1.690	1.712	1.957
1899	2.026	2.321	1.502	1.721	1.764	2.021
1900	2.090	2.400	1.537	1.765	1.814	2.083
1901	2.126	2.436	1.619	1.855	1.873	2.145

(continued)

TAB. 6. (continued)

Year	(1)	(2)	(3)	(4)	(5)	(6)
	Industrial wages		Agricultural wages		Average wages	
	nominal	real	nominal ^a	real	nominal	real
1902	2.161	2.455	1.653	1.878	1.907	2.166
1903	2.227	2.561	1.682	1.934	1.955	2.247
1904	2.302	2.593	1.667	1.878	1.985	2.235
1905	2.387	2.707	1.730	1.962	2.059	2.335
1906	2.468	2.780	1.800	2.028	2.134	2.404
1907	2.561	2.870	1.900	2.130	2.230	2.500
1908	2.667	2.885	2.000	2.163	2.334	2.524
1909	2.751	2.888	2.033	2.134	2.392	2.511
1910	2.838	2.944	2.100	2.179	2.469	2.561
1911	2.923	2.966	2.200	2.233	2.561	2.599
1912	3.006	3.016	2.267	2.274	2.636	2.645
1913	3.074	3.074	2.333	2.333	2.704	2.704

^a hourly wages, multiplied by 10.

Source: see text.

1913 (Fig. 8). The sustained growth over the 1880s is worth noting: there is simply no sign of the downward pressure that would have been caused by the massive unemployment described by Castronovo.⁴⁷

The deflated series displays fluctuations in the 1860s and 1870s, without significant net growth. From 1880 to 1887, in contrast, the moderate rise in nominal wages and the sharp decline in living costs yield a 40 percent increase in the real wage. Real wages then fluctuate again, with no net gain over the succeeding decade; from 1897 to 1913 they increase another 40 percent, with most of the gain coming by 1907 (Fig. 8).

Since manual labor in industry was the typical alternative to rural employment, the wages of unskilled industrial workers should track agricultural wages relatively closely. Given the preponderance of agriculture in Italy's economy of the time, in fact, the market for agricultural labor may well have essentially determined the wages of unskilled workers in industry as well.

Laborers generally, and not just skilled industrial workers, thus seem to have prospered in the 1880s as after the turn of the century. This is only to be expected. On the other hand, the long swing in capital flows generated a parallel

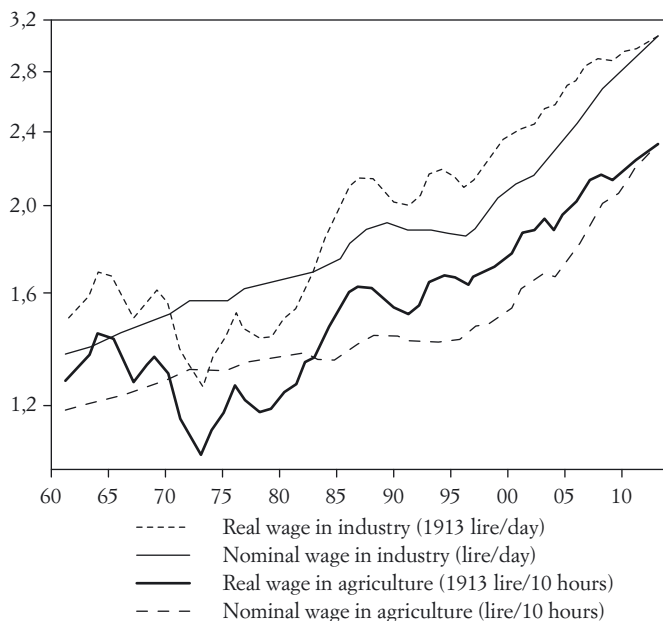


FIG. 8. Wages of unskilled workers.

swing in the equilibrium real exchange rate; in the 1880s as in the early 1900s, the inevitable consequence of rising capital imports was a rise in the relative price of non-tradables, including real estate and labor services.⁴⁸ Moreover, as noted, in the 1880s the fall in the price of imported grain should have shifted Italy's income-maximizing product mix out of land-intensive grain production and into labor-intensive specialized agriculture, manufacturing, and exportable services, cutting real rents and raising real wages.⁴⁹

These expectations are in fact fully confirmed by the available evidence of wage movements in agriculture, here used to generate the index transcribed in col. 3. As detailed in Appendix B, that index incorporates the extant national series available from 1905; from 1882 to 1905 it is based on a broad sample of time series for agricultural wages in Lombardy alone. Over 1882-1913 this series displays two small dips (in 1883-84 and 1904) which do not appear in the industrial wage series in col. 1, but apart from that the behavior of these two independently estimated series is remarkably similar: both grow to a local peak in 1889, then

retreat slightly, and then grow smartly after the mid-1890s (Fig. 8).⁵⁰ In light of these series' close association, the agricultural index is extended back to 1861 in proportion to the industrial index in col. 1, assuming a smooth decline in their ratio at a rate similar to that registered between 1882 and 1913.⁵¹

Col. 4 is the corresponding deflated series, which is naturally all but identical to its industrial counterpart in col. 2. Over the early 1880s, in particular, the sharp drop in the cost of living overwhelms the small decline in nominal wages, and real wages in (Lombard) agriculture surged much like real wages in industry. Col. 5 is in turn a simple average of the sector-specific series in cols. 1 and 3, and col. 6 its deflated counterpart; these may be considered indices of unskilled workers' wages in general, and are provided for the record.

The evidence of labor market outcomes over the 1880s is limited; but since it reveals a sharp rise in the opportunity real wage of rural workers, and at least in Lombardy in the real wage they actually earned, it clearly suggests that the rural labor force shared in the general prosperity of those years. The statistical evidence thus contradicts the pessimists' claim that the «agrarian crisis» immiserized the entire rural world as well as their broader claim that it dragged down the economy as a whole; such as it is, it unequivocally supports the optimists.

9. *The statistical evidence: heights*

There is perhaps another bit of evidence that may be adduced to reinforce the point that rural workers too are unlikely to have suffered a decline in living standards in the 1880s. The fall in grain prices was clearly of great benefit to the mass of consumers; if it had had a severe negative impact on a substantial minority of laborers, one should find evidence of increased variance in standards of living in general and nutrition in particular.

Some readily available anthropometric figures speak to this point. Compulsory military service left behind records of the height of all males of military age; Italy's historical statistics include annual series for their actual average, their average standardized to age 20, and their (actual) percentage distribution across nine intervals (seven 5-cm classes from

TAB. 7. *Height of Draft-Eligible Males, by Year of Birth, 1861-1913*

Year	(1) Average height in cm	(2) Percent under 150 cm	(3) Percent over 180 cm	(4) Coefficient of variation
1861	163.01	3.5	3.8	0.043
1862	163.19	3.1	4.2	0.043
1863	163.07	3.0	4.0	0.042
1864	163.20	2.7	4.1	0.042
1865	163.36	2.5	4.2	0.042
1866	163.39	2.5	4.2	0.042
1867	163.54	2.4	4.3	0.041
1868	163.48	2.4	4.3	0.042
1869	163.43	2.4	4.0	0.041
1870	163.23	2.6	3.9	0.041
1871	163.19	2.6	3.8	0.041
1872	163.30	2.4	4.0	0.041
1873	163.68	1.9	4.4	0.041
1874	163.65	2.4	4.4	0.042
1875	163.57	2.6	4.4	0.042
1876	163.77	2.7	4.9	0.043
1877	163.89	2.5	4.9	0.042
1878	163.94	2.3	4.6	0.041
1879	163.84	2.4	4.6	0.042
1880	163.84	2.4	4.8	0.042
1881	163.90	2.3	4.8	0.042
1882	163.87	2.5	4.8	0.042
1883	163.90	2.4	5.0	0.042
1884	163.82	2.5	4.7	0.042
1885	163.70	2.6	4.7	0.042
1886	163.87	2.5	4.9	0.042
1887	163.92	2.5	4.8	0.042
1888	164.03	2.1	4.7	0.041
1889	164.17	1.9	4.8	0.041
1890	163.98	2.0	4.9	0.041
1891	164.17	1.8	5.3	0.041
1892	164.22	1.8	5.3	0.041
1893	164.27	1.6	5.2	0.040
1894	164.55	1.5	5.6	0.040
1895	164.24	1.8	5.3	0.041
1896	164.44	1.8	5.7	0.041
1897	164.08	2.1	5.3	0.042
1898	163.73	2.6	4.9	0.043
1899	162.88	3.8	3.9	0.044
1900	162.53	5.2	4.1	0.046
1901	164.54	1.8	6.2	0.042

(continued)

TAB. 7. (continued)

Year	(1) Average height in cm	(2) Percent under 150 cm	(3) Percent over 180 cm	(4) Coefficient of variation
1902	164.56	1.7	5.9	0.042
1903	164.89	1.7	6.4	0.042
1904	165.08	1.4	6.8	0.041
1905	165.05	1.2	6.6	0.041
1906	165.18	1.2	6.6	0.041
1907	165.22	1.2	7.0	0.041
1908	165.37	1.1	7.1	0.041
1909	165.39	1.1	7.2	0.041
1910	165.50	1.0	7.5	0.041
1911	166.10	0.7	8.7	0.040
1912	166.12	0.8	8.8	0.040
1913	166.23	0.8	9.2	0.041

Source: see text.

145-150 cm to 175-180 cm, plus under 145 cm and over 180 cm).⁵² Table 7, col. 1 transcribes the actual average; it generally rises (save for the classes of 1897-1900, presumably because of conditions peculiar to the wartime draft), but its medium-term movements are perhaps too sensitive to epidemiological variations – including those associated with migration and improvements in sanitation – to tell us much more about consumption.

The other figures in Table 7 refer to the distribution of heights, and show no evidence that it widened in the wake of the fall in grain prices. Cols. 2 and 3 sum over the percentages in the bottom two and top two height classes, while col. 4 transcribes the coefficient of variation of the entire height distribution (as reconstructed from the class intervals and frequencies); one finds neither the simultaneous increase in the shares of the tails, nor the rise in the coefficient of variation, that would be consistent with rural hardship at a time of urban prosperity.

Even this result can be explained away, of course, for example by arguing that limited nutrition stunted growth only for the very poor, so that the improvement of some and the deterioration of others played itself out, and canceled, within the lowest height classes. But the very need for such

an argument underscores the weakness of the pessimist case, for it is a poor model that survives only in the statistical darkness, and adds epicycles whenever it is confronted with the evidence.

10. *New conjectures: food consumption in the 1880s*

The direct evidence thus points to rising wages and consumption in the 1880s. To be sure, outside Lombardy the wage series are based only on industrial samples; but migration to work in industry was relatively easy, and it is hard to believe that agricultural workers endured widespread suffering while industrial workers prospered, or indeed that industrial workers could have prospered despite widespread rural suffering. The consumption of such comparative luxuries as sugar, coffee, and beer may have been largely beyond the reach of the working classes; but the new cotton and wool consumption series refer directly to items of relatively widespread consumption, and they suggest that in the 1880s consumption *in general* was above trend rather than below it. The anthropometric data, too, provide no evidence of divergent living standards.

If consumers generally were better off, and improving their wardrobes, they can hardly have been eating less: the sharp fall in grain prices presumably reduced spending on cereal products, releasing income for other expenditure such as clothing, but the typical consumer is hardly likely to have reduced physical consumption. The only reasonable conjecture, therefore, is that in the 1880s food consumption too was above trend, and not below it. In Italy, moreover, per-capita grain consumption rose with rising incomes far into the twentieth century.⁵³ Grain consumption too was therefore plausibly above trend, and not below it, in the 1880s.

To maintain the pessimist claim that total grain and food consumption fell – with its implication that grain production fell by substantially more than the rise in imports – one would have to argue that the fall in that grain consumption of the minority who was in fact damaged by the fall in grain prices exceeded the rise in the consumption of the majority who was made better off; but even this bit of special pleading seems fruitless. Those clearly hurt by the fall in grain prices were the owners, and in the short term the renters and sharecroppers, whose income fell with the rent

earned by land; but they were a small minority of the population.⁵⁴ The landowners and capitalist farmers were people of means, and the decline in their revenues would hardly affect their consumption of basic foodstuffs; the peasants were diversified, and recouped as workers what they may have lost as owners and risk-bearers; and in any case, no reasonable reduction in their consumption can overwhelm the opposite reaction of the large majority who purchased grain.

Thirty-odd years ago, the unreliability and sheer implausibility of the existing grain consumption series suggested eliminating their variations altogether, in favor of a simple trend: not because per-capita consumption could not vary, within limits, but because the likely deviations from the average were simply unknown. The new series for unskilled workers' wages and textile consumption suggest that consumption in general also followed the broad Kuznets investment cycle marked by growing prosperity over most of the 1880s, a crisis in the early 1890s, and then recovery and renewed prosperity practically to the outbreak of the World War. At this point, therefore, one can reasonably conjecture that per-capita grain consumption, and food consumption in general, also followed that cycle.

11. *New conjectures: the construction of the «agrarian crisis»*

The burden of the evidence, in sum, is that the 1880s were a period of mass well-being rather than of mass hardship; the fall in grain prices must be seen as a favorable supply shock, and only the «optimist» view of the 1880s is consistent with a unified interpretation of Italy's economy over the half-century to the World War.

The «pessimist» claim of a general crisis in the 1880s can be dismissed as the fruit of shoddy logic; but the more restricted «agrarian crisis» at least is something the historians found in their sources. Logic and statistics suggest that specialized agriculture, and agricultural labor generally, also benefited from the fall in grain prices; but if the written documents point to a crisis throughout the rural world the arguments to the contrary may not persuade.

Those documents, however, bear more than a superficial reading; and it is easy enough to imagine how a period of mass prosperity in an essentially agricultural economy could

be known and remembered as «the agrarian crisis». Changes in relative prices have distributional effects, and it is of course those who lose by them, and not those who gain, who raise their voices and seek compensation: in recent decades the Italian media presented as a national disaster every major rise in the exchange rate, because it reduced the competitiveness of Italy's exports, and also every major fall, because it raised the price of imports.

In the 1880s, moreover, those hurt by the fall in grain prices were first and foremost the land-owning classes; and the land-owners were far better placed than the laboring masses to make themselves heard and pass their own views into the written record. The obvious parallel here is to fifteenth-century England: in that case too the apparently general «crisis» revealed by the sources and described by generations of historians turned out to be a crisis of the land-owners alone, as low grain prices made for low rents and mass prosperity.⁵⁵

If truth be told, the conjecture that the «agrarian crisis» was in fact the construct of interested parties is hardly new. Romeo himself warned his readers that the general agricultural crisis of the 1880s was a piece of protectionist propaganda.⁵⁶ The wonder is not that this master of our craft should have been aware of the trap: it is that having carefully pointed it out, he finally let himself be caught by it.

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Appendix A *An improved cost of living index, 1861-1913*

Table A.1 transcribes in cols. 1 and 2 the official wholesale and cost of living indices published in the *Sommario* (p. 172). Cols. 3-5 transcribe three price series from the same source: the wholesale prices of wheat flour and corn flour (p. 182), and the retail price of bread (p. 196). To facilitate comparisons these three price series are scaled to set 1913 = 1.00, as for the broader indices.

The *Sommario* provides only the barest glimpse of the sources and methods that underlie its series. Since wholesale prices were relatively well documented, however, the corresponding index should be relatively solid. The cost of living index seems much less reliable, as information on retail prices is not so readily available; somewhat ominously, the source suggests that in 1861-90 retail prices were obtained for Rome and Milan, or reconstructed on the

TAB. A.1. *Price Indices, 1861-1914 (1913 = 1.00)*

Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	<i>Sommario indices</i>					Bread and flour index	<i>Implicit index</i>		New cost of living index
	Whole- sale prices	Cost of living	Price of wheat flour	Price of corn flour	Price of bread		net of bread & flour	net of bread alone	
1861	0.976	0.820	0.999	0.989	0.976	0.988	0.652	0.664	0.927
1862	0.912	0.825	1.078	1.046	0.927	1.024	0.626	0.723	0.902
1863	0.872	0.801	0.891	0.882	0.878	0.883	0.719	0.724	0.881
1864	0.872	0.779	0.924	0.926	0.878	0.913	0.645	0.680	0.839
1865	0.858	0.766	0.830	0.902	0.805	0.860	0.672	0.727	0.857
1866	0.897	0.774	0.878	1.071	0.902	0.981	0.567	0.646	0.914
1867	0.902	0.793	1.237	1.206	1.024	1.168	0.418	0.562	0.983
1868	0.958	0.825	1.167	1.140	1.122	1.142	0.508	0.528	0.961
1869	0.893	0.830	0.869	0.787	0.976	0.855	0.805	0.684	0.935
1870	0.885	0.842	1.064	1.016	1.000	1.024	0.660	0.684	0.980
1871	0.913	0.868	1.190	1.508	1.098	1.326	0.410	0.638	1.111
1872	0.991	0.981	1.284	1.508	1.220	1.380	0.582	0.742	1.183
1873	1.051	1.040	1.400	1.174	1.268	1.254	0.826	0.812	1.240
1874	1.049	1.065	1.349	1.639	1.317	1.486	0.644	0.813	1.155
1875	0.929	0.912	0.952	1.061	1.024	1.025	0.799	0.800	1.102
1876	0.900	0.965	1.018	1.032	1.122	1.051	0.879	0.808	1.049
1877	1.021	1.004	1.145	1.387	1.171	1.272	0.736	0.837	1.106
1878	0.989	0.967	1.125	1.384	1.146	1.260	0.674	0.788	1.144
1879	0.928	0.955	1.128	1.335	1.122	1.230	0.680	0.788	1.140
1880	0.933	0.990	1.110	1.384	1.171	1.262	0.718	0.809	1.102
1881	0.873	0.926	0.992	1.186	1.049	1.103	0.749	0.803	1.085
1882	0.896	0.904	0.948	1.384	1.000	1.179	0.629	0.808	1.035
1883	0.839	0.875	0.846	1.285	0.951	1.092	0.658	0.799	0.992
1884	0.804	0.858	0.824	1.038	0.854	0.939	0.777	0.862	0.925
1885	0.847	0.877	0.821	0.939	0.854	0.888	0.866	0.900	0.886
1886	0.852	0.876	0.823	0.989	0.854	0.913	0.839	0.898	0.867
1887	0.794	0.874	0.812	0.840	0.878	0.843	0.905	0.870	0.870
1888	0.808	0.885	0.838	0.939	0.878	0.899	0.871	0.892	0.885
1889	0.854	0.900	0.888	1.038	0.927	0.973	0.827	0.873	0.914
1890	0.876	0.932	0.880	0.989	0.927	0.946	0.918	0.937	0.939
1891	0.853	0.929	0.962	1.030	0.927	0.987	0.871	0.931	0.940
1892	0.810	0.921	0.869	1.010	0.976	0.966	0.876	0.866	0.915
1893	0.760	0.901	0.756	0.872	0.902	0.850	0.952	0.900	0.862
1894	0.738	0.897	0.689	0.765	0.829	0.762	1.032	0.965	0.848
1895	0.776	0.892	0.788	1.009	0.854	0.915	0.869	0.930	0.852
1896	0.782	0.888	0.856	0.910	0.829	0.876	0.900	0.947	0.881
1897	0.766	0.886	0.951	0.893	0.854	0.898	0.874	0.918	0.879
1898	0.787	0.892	1.025	0.835	0.927	0.905	0.879	0.857	0.875
1899	0.808	0.878	0.918	0.804	0.927	0.863	0.893	0.829	0.873

(continued)

TAB. A.1. (continued)

Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)
	<i>Sommario</i> indices					Bread and flour index	Implicit index		New cost of living index
	Whole- sale prices	Cost of living	Price of wheat flour	Price of corn flour	Price of bread		net of bread & flour	net of bread alone	
1900	0.845	0.882	0.931	0.855	0.927	0.892	0.872	0.837	0.871
1901	0.841	0.883	0.949	0.875	0.902	0.900	0.866	0.864	0.873
1902	0.813	0.877	0.911	0.851	0.878	0.873	0.881	0.876	0.880
1903	0.806	0.903	0.876	0.954	0.878	0.916	0.890	0.928	0.876
1904	0.770	0.914	0.858	0.830	0.829	0.837	0.991	0.999	0.888
1905	0.803	0.915	0.905	1.004	0.829	0.936	0.894	1.001	0.882
1906	0.833	0.932	0.898	0.884	0.829	0.874	0.990	1.035	0.888
1907	0.898	0.976	0.868	0.804	0.854	0.832	1.120	1.098	0.892
1908	0.874	0.966	0.955	0.957	0.854	0.931	1.001	1.078	0.925
1909	0.881	0.939	1.071	1.062	0.878	1.018	0.860	1.000	0.953
1910	0.882	0.965	0.895	1.009	0.951	0.966	0.964	0.979	0.964
1911	0.953	0.989	0.970	0.969	0.976	0.971	1.007	1.002	0.985
1912	1.028	0.998	1.071	1.163	0.951	1.087	0.909	1.045	0.997
1913	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
1914	0.958	1.000	1.007	0.970	0.976	0.981	1.019	1.024	

Source: see text.

basis of wholesale and import prices (p. 21). Oddly, too, the cost of living index varies much more than the wholesale price index from 1861 to 1873, and much less from 1873 to 1913 (Fig. A.1).

The flour and bread price series display relatively similar movements, as one would expect. The main differences are that the corn-flour index displays higher peak values in the 1870s than the wheat-flour or bread indices, and that the fall in the price of corn flour in the early 1880s lags that in the price of wheat flour (and that of bread) by about two years. From 1895 to 1898, too, the price of wheat flour sharply rises while that of corn flour sharply falls; but the cumulative movements over those years are small next to those of the entire series, so this point is not of major significance.

Col. 6 is a mean of the flour and bread price series, computed to illustrate their central tendency. Since two series refer to wheat products, and only one to corn, the present series is calculated as the average of cols. 3, 4 and 5 with weights equal to 0.5, 1.0, and 0.5, respectively.

Given the importance of basic foodstuffs in wage-earners' budgets, one would expect a close association between the cost of living index in col. 2 and the bread-and-flour index in col. 6. As can be seen in Figure A.1, from about 1885 the two series are indeed very close to each other; the cost of living series admittedly

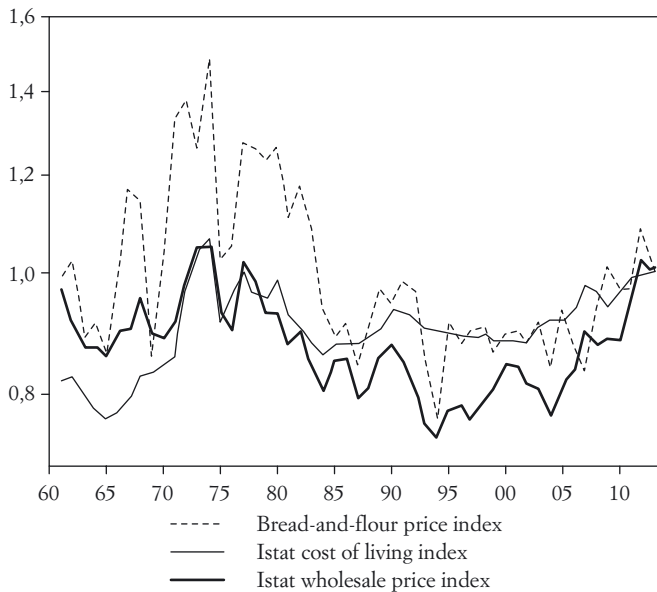


FIG. A.1. Istat price indices and a bread-and-flour prices index.

runs right through the peaks and troughs of the bread-and-flour series, instead of following them in muted form, but this may reflect a smoothing procedure. From 1861 to 1885 the cost of living index is more troublesome. On the one hand, its 1874 peak of 1.065 seems much too low, given that bread and flour were then half again as expensive as in 1913; and since by 1885 the indices match up the implication is that the cost of living index underestimates the fall in the cost of living in the preceding years. On the other hand, this index rises by some 30 percent from 1861 to 1874, which is perhaps not unreasonable next to the 50 percent increase in the bread-and-flour index; but it grows monotonically after a low in 1865, with no sign of the sharp cycle displayed by the bread-and-flour index between 1865 and 1870.

Cols. 7 and 8 are the implicit indices obtained from the cost of living index in col. 2 on the assumption that the latter is the average of two equally weighted series: if one of these is the bread-and-flour index in col. 6 the other is col. 7, and if one of these is the bread index in col. 4 the other is col. 8. The behavior of col. 7 is close to absurd, with the price of the excluded composite commodity repeatedly halving and doubling between 1861 and 1875; that of col. 8 is instead altogether less unreasonable, suggesting that the cost of living index in fact includes the price of bread but not the price of flour, and specifically not the price of corn flour. Given the Italian laborers'

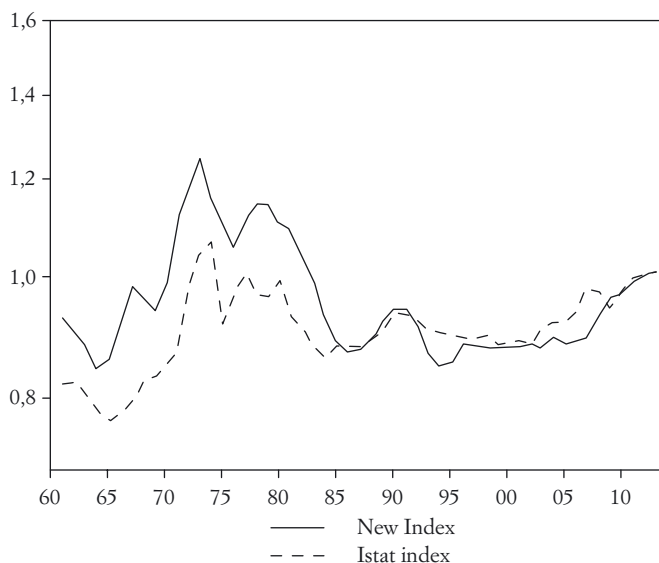


FIG. A.2. Alternative cost of living indices.

reliance on inferior grains, the omission is worth noting.⁵⁷ But the behavior of col. 8 is puzzling too: its sharp drop and recovery over the 1860s, its stability from 1873 to 1883, and its upward step in 1884-85 appear in none of the retail price series published in the *Sommario* (pp. 196-203).

The new cost of living index presented in col. 9 is in essence a correction to the *Sommario* series, designed to increase the weight of basic foodstuffs in general and corn in particular (to reflect the relative poverty of unskilled wage earners). The series in Table A.1, cols. 2-5 are averaged together, again allowing cols. 3 and 5 a weight of 0.5; the new index is a three-year moving average of the result, with a minor rescaling to keep it at 1.00 in 1913.⁵⁸ The new cost of living index moves much like the *Sommario* series before 1880 (albeit with the addition of the missing spike between 1865 and 1870), and again after 1885; between 1880 and 1885, however, the new index falls noticeably faster (Fig. A.2). The main effect of the corrections to the *Sommario* cost of living index is thus to increase the measured deflation, and therefore the growth in real wages, in the 1880s.

This new cost of living index is of course only an interim measure, for at least two reasons. The first of course is that it still incorporates the *Sommario* index, for whatever it may represent, rather than clearly identified elementary series. The second is that the elementary series it does include, for flour prices, actually refer to wholesale prices rather than retail prices. This is without

consequence if retail margins are a fixed percentage markup; but retail margins plausibly include elements related to rent and labor as well as interest on working capital, and interest rates too varied over time.

On balance, the new index may be excessively volatile. A priori, retail margins may well have varied less than wholesale prices, as these were driven essentially by world prices and exchange rates rather than by domestic monetary changes. A posteriori, too, the bursts in real personal income implied by the new index may prove excessive next to the production-side indicators of real consumption. On balance, therefore, the new index can be taken as an improvement over the *Sommario* index in that it is more nearly homogeneous over time; but the absolute magnitudes of the changes it registers must be taken with a handful of salt.

Appendix B

Wage series for unskilled workers, 1861-1913

B1. Methodological issues

The present objective is to capture the movements in the nominal and «real» wage of unskilled labor between 1861 and 1913. The nominal wage is here treated as a market price, and referred in principle to a homogeneous unit; the real wage series aims to track its equivalent in wage goods. The focus is on unskilled labor as the closest proxy for the mass of workers, especially in agriculture; for present purposes it matters not whether they were truly unskilled, or whether their (agricultural) skills were too widely diffused to earn a differential rent.

The total consumption of wage goods is constrained by the real wage bill, which varies of course with the size and composition of employment as well as with the prices paid for given labor units. The requisite employment data are simply unavailable, however, and in the present state of knowledge one must make do with reasonable inferences from the wage series themselves. The movements of real and nominal wages are themselves suggestive of medium-term pressures on the labor market, and the likely sign, at least, of variations in employment rates; within the unskilled mass, too, compositional changes by age, sex and location are likely to be relatively slow, and therefore, at least over the medium term, comparatively minor.

That said, the practical problems concern the definition of the relevant wage period, and the variation in recorded wages across demographic groups, places, sectors, and seasons. The demographic variation is eliminated easily enough: the data are typically disaggregated by sex and (at least crudely) by age, and the present series incorporate only the data referred to adult males.

Intersectoral variation *as such* is here presumed negligible, at least in real terms. This assumption is built into the present estimates, to the extent that the final series is referred to unskilled labor in general; it is comforted however by the very similar paths of the separate wage indices calculated for industry and agriculture.

These indices are pieced together from a variety of mostly local sources. The quoted rates vary substantially from source to source; to weed out composition effects averages are calculated only for homogeneous samples, and then chained into a continuous series.

The ideal wage period is for most purposes the year, for some the hour; the present series refer typically to daily wages in industry, and hourly wages in agriculture. In fact, there is across sectors an obvious interplay between the daily wage and the regularity of employment, which typically balance each other; since the source-specific daily wages are chained together, as noted, the use of daily rather than annual wages should not be particularly damaging.

The most severe and interesting problems stem rather from the seasonal variation in wages. According to the information provided by a Po-valley firm around the turn of the century, over the year day-laborers' daily wages varied from an off-season low of 1.00 lira during 17 weeks to a peak of 3.00 lire during a single week; grouping the eight intermediate rates one obtains an average of 1.25 lire for another 14 weeks, and 2.35 lire for the remaining 15 weeks.⁵⁹ This enormous variation in the marginal product of labor over the agricultural year is what made urban workers turn out for the harvest in medieval times; in the present context, it suggests that the seasonal variation in unskilled workers' wages can easily swamp every other kind, and make nonsense of the available figures.

This seasonal variation may in fact be the key to a variety of puzzles in the wage data. In the face of such variation, indeed, measured average wages depend critically on the seasonal distribution of activity; a firm that operates year-round and one that operates intermittently may record very different average wages, even though day by day the wages they pay are always identical. In the face of such variation, again, a labor-intensive industry producing a storable product has an obvious incentive to concentrate its activity in the agricultural off-season; a sharp increase in demand would generate sharply rising labor costs not because it affects the wage of unskilled labor at any point of the year, but because work then continues into the weeks and months when it is normally suspended because wages are seasonally high. Recorded average wages can thus give the appearance of highly segmented labor markets even if these are in fact perfectly integrated.

Apart from these cases of seemingly excessive variation across firms or over time, the most obviously aberrant wage series are those for the mining industries, and especially for the loaders

employed by the sulphur mines in Romagna and the Marches. Where almost all the wage series show secular increases, and a cyclical increase in the 1880s, these *decline* in the 1880s from the 2.5-2.9 lire per day typical of the preceding decades to less than 2.0 lire per day, and as late as 1907 were not above the levels of the early 1870s.⁶⁰ Since these particular wage figures were obtained as the ratio of the wage bill to the number of workers, a measured decline could be due to a radical shortening of the work day, a shift from men to boys, or a number of other things; but wage seasonality suggests a further possibility, as subsoil work plausibly faced the additional constraint of seasonal flooding. In this context, the substitution of capital for labor could take a peculiar form, as the installation of pumps could sharply reduce the wage bill, with unchanged labor productivity, simply by permitting excavation during the wet agricultural off-season, when the alternative product of labor was much lower.

The declining trend in female silk-reelers' wages that puzzled Federico may have a similar explanation.⁶¹ Over time, the reeling establishments' work year markedly lengthened, as steam plants, which tended to work continuously, displaced the traditional shops (with direct heating by open fires) which were active only a few months of the year.⁶² Cocoons in Italy were harvested once a year, in early summer.⁶³ Because of the enormous value of the raw material, and the attendant high cost of carrying inventory, the traditional shops had an incentive to process the cocoons without delay, even though this meant employing farm girls when their opportunity wage was at its seasonal peak. The secular fall in interest rates (and the rise in wage *rates*) would again encourage the substitution of capital for labor: year-round work meant carrying inventory longer, and drawing on labor when it was seasonally cheaper. Given the enormous seasonality of the rural wage, this shift in the seasonal pattern of work and wage payments could easily swamp the trend rise in season-specific wage rates.

B2. *An index of the nominal wages of unskilled industrial workers*

The nominal wage series for unskilled industrial workers was presented above in Table 6, col. 1. It is based on a number of partial basic series, which are combined initially into separate indices for manufacturing and mining on the one hand, and construction on the other.

The index of wages in mining and manufacturing is transcribed in Table B.1, col. 4; it is itself built up from the intermediate series in cols. 1-3.

The series in Table B.1, col. 1 («series A») is derived from the wage data, predominantly for engineering firms, in an 1888 volume of the *Annali di statistica*.⁶⁴ It is obtained by combining

the firm-specific daily wage figures reported for unskilled workers (*manovali*, *facchini*, and the like) on pp. 17 (Turin), 32 (Turin), 39 (Vercelli), 43 (Genoa), 47 (Genoa), 57 (Milan), 76 (Naples), 78 (Naples), and 83 (Salerno); most of these are step functions, as the quoted rates span periods of years (those on p. 43 refer instead to only four specific dates; the missing years are interpolated). Series A is the simple average of these when all are available (1880-86); the data points gradually disappear as one moves back in time (only two firms report wages from 1862, and another two from 1866), but this is offset by chaining.

The series in Table B.1, col. 2 («series B») is derived from data in various volumes of the *Annuario statistico italiano*. These are again firm-specific daily wages referred to unskilled workers; only those that appear to cover total compensation are used here, to the exclusion of those reporting only the base rate, net of piece-work earnings. For the reasons noted, the wage series referred to mining operations are also systematically excluded.

The present series is built up from the following ten components: first, the reported average unskilled workers' wages for an engineering firm in Florence (*Annuario 1905-07*, p. 834, completed by linear interpolation); second, the reported average unskilled workers' wages for a chemical firm in Cuneo (*Annuario 1905-07*, p. 824, similarly completed); third, the calculated mean of the maximum and minimum unskilled workers' wages reported for a chemical firm near Massa-Carrara (*ibid.*); fourth, the simple average of three series for the Terni steel works, referred respectively to the reported average wage for *manovali* in the foundry, the reported wage for *manovali comuni* in the armor-plate plant, and the reported average wage for *manovali* in the general-services division (*Annuario 1905-07*, pp. 820-821, again completed by linear interpolation); fifth, the reported average wage for the *manovali* working in the warehouse of the Savona steelworks (*Annuario 1905-07*, p. 819, similarly completed); sixth, the reported average wage of the *facchini* in the Stucchi engineering works in Milan (*Annuario 1905-07*, p. 818, similarly completed); seventh, the calculated average of the wages reported for *manovali* in marble quarries, and in other quarries, near Massa-Carrara (*Annuario 1905-07*, p. 816); eighth, the mid-point of the range reported for the wages of *manovali* in quarries near Rome (*ibid.*, again completed by linear interpolation); ninth, the reported wage for *manovali e facchini* in the Hawthorn-Guppy shipyard in Naples (*Annuario 1904*, p. 324, noting that piece rates did not apply to all workers); and tenth, a series referred to brick-and-tile works near Ferrara, itself obtained as the average of the figures reported for loaders and unloaders on the one hand (excluding the apparently skilled workers at the Hoffman kilns), and those reported for workers who quarried and transported clay (times 2.5, to bring them up from a four-hour day to a ten-hour day; *Annuario 1904*, p. 317). The series in Table B.1 is obtained as the

TAB. B.1. *Unskilled Adult Male Workers' Wages, 1861-1913 (lire/day)*

Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Industrial wages				Agricultural wages ^a		
	Manufacturing and mining			Index	Public works ^a	Lombardy	All Italy
ser. A	ser. B	ser. C					
1860					1.371		
1861					1.364		
1862	1.711			1.391	1.380		
1863	1.711			1.391	1.410		
1864	1.711			1.391	1.430		
1865	1.711			1.391	1.450		
1866	1.736			1.411	1.490		
1867	1.736			1.411	1.530		
1868	1.736			1.411	1.560		
1869	1.736			1.411	1.580		
1870	1.759			1.430	1.620		
1871	1.759			1.430	1.650		
1872	1.775			1.443	1.690		
1873	1.807			1.469	1.710		
1874	1.807			1.469	1.620		
1875	1.843			1.498	1.640		
1876	1.905			1.549	1.650		
1877	1.911			1.554	1.670		
1878	1.930			1.569	1.680		
1879	1.948			1.584	1.691		
1880	1.966			1.598	1.703		
1881	1.980			1.610	1.710	1.224	
1882	2.000			1.626	1.723	1.190	
1883	2.020			1.642	1.736	1.164	
1884	2.040			1.659	1.749	1.164	
1885	2.100			1.707	1.796	1.172	
1886	2.150	1.748		1.748	1.834	1.208	
1887		1.858		1.858	1.944	1.234	
1888		1.858		1.858	1.939	1.238	
1889		1.858		1.858	1.934	1.264	
1890		1.895		1.895	1.968	1.238	
1891		1.804		1.804	1.868	1.236	
1892		1.840		1.840	1.901	1.212	
1893		1.864		1.864	1.921	1.236	
1894		1.820		1.820	1.871	1.222	
1895		1.820		1.820	1.866	1.216	
1896		1.820		1.820	1.861	1.242	
1897		1.835		1.835	1.872	1.266	
1898		1.926		1.926	1.959	1.295	
1899		2.027		2.027	2.057	1.274	

(continued)

TAB. B.1. (continued)

Year	(1)	(2)	(3)	(4)	(5)	(6)	(7)
	Industrial wages				Public works ^a	Agricultural wages ^a	
	Manufacturing and mining			Index		Lombardy	All Italy
	ser. A	ser. B	ser. C				
1900		2.082		2.082	2.107	1.329	
1901		2.123		2.123	2.143	1.386	
1902		2.144		2.144	2.159	1.486	
1903		2.193		2.193	2.203	1.418	
1904		2.330	1.880	2.330	2.334	1.460	
1905		2.346	1.949	2.377	2.376	1.447	1.700
1906		2.417	2.024	2.458	2.450	1.582	1.700
1907		2.561	2.094	2.576	2.570	1.641	2.000
1908			2.164	2.662	2.649	1.808	2.000
1909			2.263	2.784	2.763	1.891	2.000
1910			2.308	2.840	2.811	2.048	2.100
1911			2.384	2.933	2.896	2.114	2.200
1912			2.480	3.051	3.005	2.128	2.300
1913			2.521	3.102	3.047	2.166	2.300
1914						2.223	2.400

^a hourly wages, multiplied by 10.

Source: see text.

average of these in 1901-03, when nine of the ten component series are present in the sample; it is then chained forward to 1907, still with eight component series, and backward to 1886, when the component series again dwindle to a mere two. In all cases the component series are given an equal, unit weight, save for the wages paid in the quarries near Rome, which receive a weight of one tenth to offset their presumed excess volatility.⁶⁵

The series in Table B.1, col. 3 («series C») is derived in turn from data provided by the Corpo delle miniere and published in various volumes of the *Bollettino dell'Ufficio del lavoro* (and the *Annuario statistico italiano*).⁶⁶ The present series is built up from eight component series, which track the wages reported for adult male *manovali* in the mining industry in the Torino, Milano, Carrara, Firenze, Roma, Napoli, Caltanissetta and Iglesias mining districts.⁶⁷ Each of these is normally obtained as the average of two figures, for workers above and below ground, respectively. Exceptionally, the Napoli district figures refer to below-ground workers only; the Milano district wage instead averages over four figures, in light of the further distinction between iron mines and other mines.⁶⁸ Series C is the simple average of these eight series in 1905-12, when all are available; it is chained forward to 1913 (when the Iglesias district is missing, and the Firenze district is

dropped because of an apparent discontinuity in the series), and backward to 1904 (when the Caltanissetta and Firenze districts are missing).

The index of unskilled workers' wages in manufacturing and mining in Table B.1, col. 4 is an obtained by splicing together the series in cols. 1-3. In 1886-1904, this index simply reproduces series B; in 1862-85, it equals series A times the ratio of series B to series A in 1886 (1.748/2.150); in 1905-07, it is the extrapolation of the 1904 figure in proportion to the average of series B and C; and in 1908-13 it is the extrapolation of the resulting figure for 1907 in proportion to series C alone.

The index of unskilled workers' wages in construction is transcribed in turn in Table B.1, col. 5. In 1862-78 it reproduces the national average hourly wage reported for navvies (*terraioli*), multiplied by ten to approximate a daily wage; the source is an early official publication.⁶⁹ The figure for 1906 is a comparable national average for that year, recalculated from the available provincial data to improve its geographic comparability to the earlier sample.⁷⁰ The figures for 1879-1905 and 1907-13 are obtained as the product of col. 4 and a geometric interpolation and extrapolation of the ratio of col. 5 to col. 4 in 1878 (1.680/1.569) and 1906 (2.450/2.458). The extrapolation back from 1862 to 1860 is based on an average of unskilled construction workers' daily wages, in lire, in four major cities.⁷¹

The index for unskilled workers' wages in industry as a whole is obtained by first extending col. 4 back to 1860 in proportion to col. 5, and then averaging together cols. 4 and 5; the final index in Table 6, col. 1 is a three-year moving average of the result (through 1912; in 1913 it is simply the original average of cols. 4 and 5).⁷²

B3. *An index of the nominal wages of agricultural workers*

The index of agricultural wages in Table 6, col. 3 is built up from the series in Table B.1, cols. 6-7, and completed on the basis of the industrial index in Table 6, col. 1.

The series in Table B.1, col. 6 is calculated from the wage series reported by Albertario for various parts of Lombardy.⁷³ The present figures are simple averages of the average annual hourly wages reported on pp. 68, 100, 134, 160, 196, 228, 270, and 282, chained to offset changes in coverage, and multiplied by ten to approximate a daily wage.

The series in col. 7 is the corresponding national average hourly wage for agricultural day-laborers reported by Arcari, again multiplied by ten to approximate a daily wage.⁷⁴

The index of agricultural wages in Table 6, col. 3 is from 1906 to 1913 a three-year moving average of the national figures in Table B.1, col. 7. From 1882 to 1905, it is a three-year moving average of the Lombard figures in Table B.1, col. 6, multiplied by

(1.800/1.557) to link up with the national series in 1906. Between 1882 and 1913 the resulting agricultural index moves much like its industrial counterpart in Table 6, col. 1, and their simple correlation exceeds .99; one notes however that the agricultural index drifts slowly down from 82.3 percent of the industrial index in 1882 to 75.9 of it in 1913, presumably because of the impact of urban/industrial growth on relative living costs. In light of this the agricultural index in Table 6, col. 3 is extrapolated back to 1861 as the product of the industrial index in Table 6, col. 1 and a ratio that is assumed to decline linearly from .867 in 1861 to .823 in 1882.

- 1 S. Fenoaltea, «International Resource Flows and Construction Movements in the Atlantic Economy: The Kuznets Cycle in Italy, 1861-1913», *Journal of Economic History*, 48, 1988, pp. 605-638; A. Gerschenkron, *Economic Backwardness in Historical Perspective*, Cambridge, Mass., 1962, pp. 72-89; G. Toniolo, *Storia economica dell'Italia liberale, 1850-1918*, Bologna, 1988, pp. 159-197.
- 2 Toniolo, *Storia economica*, pp. 119-137.
- 3 The citation is from B. Croce, *Storia d'Italia dal 1871 al 1915*, Bari, 1967, p. 46 (my translation). This pocket edition reproduces the author's prefaces from the first and ninth editions, dated 1927 and 1949, respectively. A similar evaluation appears in G. Sensini, *Le variazioni dello stato economico dell'Italia nell'ultimo trentennio del secolo XIX*, Roma, 1904, p. 23. This remarkable work, kindly brought to my attention by Pierluigi Ciocca, closely anticipates many of the arguments presented here.
- 4 R. Romeo, *Risorgimento e capitalismo*, 2^d ed., Bari, 1963, pp. 165-171; G. Luzzatto, *L'economia italiana dal 1861 al 1894*, Torino, 1968, pp. 168-173; V. Zamagni, *Dalla periferia al centro: la seconda rinascita economica dell'Italia, 1861-1981*, Bologna, 1990, pp. 83-84, 153; V. Castronovo, *Storia economica d'Italia*, Torino, 1995, pp. 51-53. The account in Toniolo, *Storia economica*, pp. 119-137, is much more balanced.
- 5 Domestic wheat prices are reported in Istituto centrale di statistica, *Sommario di statistiche storiche italiane, 1861-1955* (briefly, *Sommario*), Roma, 1958, p. 173. Grain prices remained very low in 1885-88, then rose some 10 percent to 1891, fell again to a new low in 1894, and then slowly rose, recovering their level of 1880 only in 1912.
- 6 S. Fenoaltea, «Lo sviluppo economico dell'Italia nel lungo periodo: riflessioni su tre fallimenti», in P.L. Ciocca and G. Toniolo (eds.), *Storia economica d'Italia*, vol. I, *Interpretazioni*, Milano, 1998, pp. 15-29 and references therein; G. Federico, *Il filo d'oro. L'industria mondiale della seta dalla restaurazione alla grande crisi*, Venezia, 1994, pp. 53-57.
- 7 In this light, the so-called «contradictions of the 1880s» appear rather as the coherent response to altered relative prices: Romeo, *Risorgimento e capitalismo*, pp. 168-169, 175, and, more recently, S. Fenoaltea, «Politica doganale, sviluppo industriale, emigrazione: verso una riconsiderazione del dazio sul grano», *Rivista di storia economica*, 10, 1993, p. 68. According to Sensini, *Le variazioni*, pp. 89-90, too, the «agrarian crisis» caused by the fall in grain prices was limited to grain-growing land, and soon overcome by switching to other products; specialized agriculture benefited, and was correspondingly damaged by the tariff on grain. According to the estimates in G. Federico, «Una stima del valore aggiunto dell'agricoltura italiana», in G.M. Rey (ed.), *I conti economici dell'Italia. 3^{me}: Il valore aggiunto per gli anni 1891, 1938, 1951*, Roma-Bari, 2000, pp. 16, 19, in 1891 cereal production represented 28 percent of

- agricultural production, against 25 percent for grapes and wine, citrus fruit, and silk cocoons. For data on the increase in agricultural exports see *Sommario*, pp. 161-162.
- 8 Fenoaltea, «International Resource Flows», pp. 618-628. The speculative bubble in Roman real estate also points to an economic climate conducive to general optimism.
 - 9 W.F. Wilcox (ed.), *International migrations*, vol. I, *Statistics*, New York, 1929, pp. 828-829.
 - 10 Fenoaltea, «International Resource Flows», pp. 633-635.
 - 11 The wages lost while migrating and seeking reemployment overseas can be deducted from the benefits or added to the costs; the variation in this component is of course the transitory element noted above.
 - 12 With labor immobility, the grain tariff reduces the real wage at unchanged employment levels; with labor mobility, and a real wage exogenously determined by overseas wages and the cost of moving, the grain tariff reduces employment at unchanged real wages (Fenoaltea, «Politica doganale», p. 72). That the grain tariff *encouraged* emigration was argued by Italy's economists even at the time: see A. De Bernardi (ed.), *Questione agraria e protezionismo nella crisi economica di fine secolo*, Milano, 1977, pp. 187-188. Sensini, *Le variazioni*, p. 24, includes among the causes of emigration «the long agrarian crisis» suffered by many regions, and the attendant reduction in the income of agricultural workers; the internal cross-reference makes clear that the crisis he had in mind was not that of the early 1880s caused by falling grain prices, but that which followed, and was largely caused by, the rise in protection (pp. 145-146).
 - 13 G. Federico, «Commercio dei cereali e dazio sul grano in Italia (1863-1913). Una analisi quantitativa», *Nuova rivista storica*, 68, 1984, pp. 102-106.
 - 14 Decadal stability does not rule out a Kuznets cycle in the annual rates, as suggested specifically by the data on repatriations, available from the turn of the century; Fenoaltea, «International Resource Flows», pp. 615, 635-637.
 - 15 *Sommario*, p. 219. Istat's consumption figures are specifically cited by Romeo, *Risorgimento e capitalismo*, p. 170. As noted below, Romeo seems actually to have been wary of the pessimist interpretation; he may well have been pushed to embrace it by the apparently hard evidence provided by Istat's reconstruction, and his views surely influenced those of subsequent writers.
 - 16 *Sommario*, pp. 220, 229; also B. Barberi, *I consumi nel primo secolo dell'Unità d'Italia*, Milano, 1961. Barberi was then Istat's second-in-command.
 - 17 The quoted phrase is translated from Istat (Istituto centrale di statistica), *Le rilevazioni statistiche in Italia dal 1861 al 1956. Statistiche dell'attività produttiva. Statistiche economiche generali. Annali di statistica*, serie VIII, vol. VII, Roma, 1958, p. 73; see also pp. 56 and 62.
 - 18 The wheat series in particular incorporates minor upward corrections to the original figures for 1884-89, while those for 1890-99 were left unchanged. The original figures for 1900-05 were also increased, by some 9 percent; since these had been first published together in 1908, and were already well above those for the preceding years, even their original levels presumably reflected the growing evidence that the earlier estimates were too low. See Direzione generale della statistica, *Annuario statistico italiano 1892*, p. 349; 1900, pp. 423, 553; 1905-07, pp. 399, 499; 1911, p. 144; 1914, pp. 216, 464.
 - 19 See above, footnote 17. The wheat output figures were reduced by some 3 percent, the corn output figures increased by some 6 percent.
 - 20 Since consumption varied less than output, and inventories were held in grain rather than flour, the exceptional smoothness of Istat's consumption figures over those years (*Sommario*, p. 223) is strong evidence that consumption was then estimated directly, and not from the sum of output and imports. The combined weight of wheat and corn available for human consumption is also close to that indicated by the grist tax, even if the split between the two is not.

- ²¹ *Sommario*, p. 229.
- ²² S. Fenoaltea, «Decollo, ciclo, e intervento dello Stato», in A. Caracciolo (ed.), *La formazione dell'Italia industriale*, Bari, 1969, p. 97; also G. Federico, «Per una valutazione critica delle statistiche della produzione agricola italiana dopo l'Unità», *Società e storia*, 15, 1982, pp. 87-130.
- ²³ An obvious and well-known parallel is provided by the data on the silk cocoon crop, which in the face of substantial net exports of silk yield a residual available for domestic processing that declines to consistently negative values over the 1880s: see S. Fenoaltea, «The Growth of Italy's Silk Industry, 1861-1913: A Statistical Reconstruction», *Rivista di storia economica*, 5, 1988, pp. 275-318, and references therein.
- ²⁴ Fenoaltea, «Decollo, ciclo», pp. 97-98. In 1885-88 the implied correction to the official output figures increases these by about a fifth; by way of comparison, the analogous correction to the cocoon-crop figures averages about a quarter (Fenoaltea, «The Growth of Italy's Silk Industry», pp. 280, 290).
- ²⁵ Thus Federico, «Una stima del valore aggiunto», pp. 20-53: since incomes in 1891 were clearly lower than in 1911, the estimate for the earlier year is compatible with a locus of (inversely related) increases in income and income elasticities.
- ²⁶ For an earlier analysis very similar to that presented here see Sensini, *Le variazioni*, pp. 36-42.
- ²⁷ *Sommario*, p. 228. In the absence of reliable evidence on net migration from year to year, all per-capita consumption figures are calculated with annual population estimated as a simple geometric interpolation between (and beyond) the decadal benchmarks of 25,017 million souls in 1861, 26,801 in 1871, 28,460 in 1881, 30,471 in 1891, 32,663 in 1901, and 35,046 in 1911; the growth rate is a virtually constant 0.69-0.71 percent p.a., save for a dip to 0.60 percent p.a. in 1872-81 (Fenoaltea, «International Resource Flows», pp. 615-616). All the figures in the Tables are rounded off.
- ²⁸ *Sommario*, pp. 198, 228. The cost of living index used here and below to deflate nominal values is a weighted average of the *Sommario* cost of living index and the *Sommario* price series for corn flour, wheat flour, and bread; in essence, it seeks to tailor the cost of living index to the spending patterns of wage-earners by increasing the weight of basic foodstuffs (and in particular of corn, which seems to have been left out of the *Sommario* index). This improved deflator moves much like the *Sommario* cost of living index before 1880 and after 1885, but falls noticeably faster (essentially because of the movement of corn flour prices) from 1880 to 1885.
- ²⁹ *Sommario*, pp. 198, 228.
- ³⁰ At its pre-war peak, annual coffee consumption was just 800 grams per-capita, or about 1,200 grams per person over 15; at today's observed rate of 160 cups per kilogram, this works out to fewer than four cups per week.
- ³¹ S. Fenoaltea, «The Growth of Italy's Wool Industry, 1861-1913: A Statistical Reconstruction», *Rivista di storia economica*, 16, 2000, pp. 119-145, and S. Fenoaltea, «The Growth of Italy's Cotton Industry, 1861-1913: A Statistical Reconstruction», *Rivista di storia economica*, 17, 2001, pp. 139-171. The new cotton-fiber consumption series is based on the reported net imports of raw cotton and of manufactures (converted to raw-cotton equivalents), supplemented by estimates of domestic raw cotton output. The new wool-fiber consumption series similarly incorporates the relevant data on the international trade in wool and wool products. It also includes new estimates of the domestic clip, which assume that the domestic herd (and clip) varied between and beyond the available animal-census benchmarks as a function of the relative yields of pasture and cultivation (it also includes estimates for reclaimed wool, but these are a simple geometric expansion compatible with the limited available evidence, and do not alter the cyclical path of the aggregate series). The series in the present Tables measure consumption in greasy wool, calculated as the estimated

- consumption in clean wool divided by the corresponding yield (.45). The analysis in the following paragraphs was also thoroughly anticipated by Sensini, *Le variazioni*, pp. 116-118.
- ³² The nominal fiber prices appear in *Sommario*, pp. 175, 180. The source does not report cotton prices for the 1860s; the quotation for 1870 is here extrapolated backwards on the basis of the British price reported in B.R. Mitchell and P. Deane, *Abstract of British Historical Statistics*, Cambridge, 1962, p. 491, corrected for changes in the lire price of gold (*Sommario*, p. 172). The deflation is again by the improved cost-of-living index described in Appendix A.
- ³³ S. Fenoaltea, «Textile Production in Italy, 1861-1913», *Rivista di storia economica*, 18, 2002, p. 25. Per unit of weight, the price of raw hemp averaged less than 50 percent of the price of raw cotton through the 1870s and 1880s, and over 70 percent in the 1890s (*Sommario*, p. 175).
- ³⁴ Fenoaltea, «The Growth of Italy's Wool Industry», pp. 134-135.
- ³⁵ Even this last-ditch defense is undermined by the pessimists' own argument that the fortunes of the economy as a whole mirrored those of its dominant, agricultural sector; but this is no more than a debating point.
- ³⁶ The implicit wages earned by the families of peasant owners, tenants, and sharecroppers can be presumed equal to the explicit earnings of wage workers.
- ³⁷ The pessimists typically fail to discuss the path of real wages, presumably because the rise in emigration is considered adequate evidence that they fell. Romeo is once again the notable exception: he notes that «there is little doubt that at least until 1885 real wages rose in agriculture too», but reconciles this with falling per-capita consumption by appealing to «demographic growth» (implicitly, increasing family size). See Romeo, *Risorgimento e capitalismo*, p. 171 (my translation).
- ³⁸ Direzione generale della statistica, *Annuario statistico italiano 1887-88*, p. 436; 1904, p. 360.
- ³⁹ The *Annuario* real wage series, also discussed by Sensini, *Le variazioni*, pp. 133ff., obviously suffers from the relative narrowness of the deflator, as well as of the underlying wage sample. A. Geisser and E. Magrini, *Contribuzione alla storia e statistica dei salari industriali in Italia nella seconda metà del secolo XIX*, Torino, 1904, is a notable effort to improve it. First, since wheat was beyond the reach of the working poor, Geisser and Magrini added corn prices to the deflator (p. 15); second, they broadened the sample of nominal series to cover other industries (pp. 24-37); third, they weighted the industry-specific series in proportion to employment (p. 88). Unfortunately, they had only a crude step function for wages in the building trades, and entered it as such in their overall index – which they presented honestly if somewhat lamely with an indication of its repeated discontinuities (p. 89).
- ⁴⁰ From 1880 to 1885, in particular, col. 3 rises somewhat less than col. 2, as the new cost of living index falls less than the price of wheat. Over those years the prices of flour and bread apparently fell less than those of the corresponding grains, suggesting that processing margins remained relatively stable despite the abolition of the grist tax (*Sommario*, pp. 173-174, 182, 196).
- ⁴¹ S. Fenoaltea, «Public Works Construction in Italy, 1861-1913», in *Rivista di storia economica*, 3, *International issue*, 1986, pp. 17-19. This series is based on actual construction-industry wages in 1861-78 and 1906; the 1906 figure is extrapolated to 1900-13 on the basis of the wages of insured workers, of whom about half were in construction or related activities; the figure for 1900 is extrapolated back to 1887 on the basis of engineering-industry wages; and the estimates for 1878 and 1887 are interpolated by the *Annuario* series, adjusted for trend.
- ⁴² The slow recovery to 1887 wage levels may be specific to construction, which collapsed around the turn of the century (railway construction, in particular, fell 80 percent from the high levels of the mid-1880s: Fenoaltea, «International Resource Flows», pp. 608-610). Given the apparent seasonal cycle in the value of unskilled labor, discussed in Appendix B below, one must also distinguish

- between the average wage paid, which is sensitive to the growing weight of expensive «high season» labor when production was high, and the pure price of labor, which is not. Since the present series tracks the former better than the latter, it presumably somewhat overstates the cyclical variation in the actual price of skilled and unskilled labor together; since the return to sector-specific skills presumably varied more than the return to pure labor, on the other hand, it need not overstate the variation in the price of skilled labor alone.
- 43 Federico, *Il filo d'oro*, pp. 375-377, 524-525.
- 44 The description of its derivation is brief, and the extent to which it may reflect changes in coverage (or in regional weights) is not clear. Moreover, the author apparently imposed a rising trend to 1900, in place of the puzzling slow decline he initially obtained (*ibidem*, p. 376), but accepted the apparent continuation of that decline in 1900-05. In fact, declining average wages are compatible with rising wage rates as *seasonal* weights vary with the substitution of capital for labor: see below, Appendix B.
- 45 Since nominal wages then also rose, one can clearly rule out the Keynesian scenario of rising real wages with rising unemployment because nominal wages fall less rapidly than prices.
- 46 Even the evidence of closely parallel movements in industrial real wages and textile consumption is double-edged: a pessimist might argue that the former account fully for the latter, or even more, so the consumption of the agricultural population may actually have declined. This grants that the 1880s were a period of general prosperity, and that the Italian economy did not go as agriculture went; but there the pessimists' losses would be cut, and the «agrarian crisis» as such would survive.
- 47 Castronovo, *Storia economica*, p. 52. Sensini, *Le variazioni*, p. 23, noted instead the high demand for labor generated by the construction and manufacturing boom of the 1880s.
- 48 Fenoaltea, «International Resource Flows», p. 626.
- 49 Similarly, again, Sensini, *Le variazioni*, pp. 145-146.
- 50 Over 1882-1913 the simple correlation between the indices in cols. 1 and 3 exceeds .99.
- 51 In fact, almost all of the decline between 1882 and 1913 occurs between 1882 and 1887. This widening of the equilibrium gap between agricultural and industrial wages may be tied to the redirection of labor from agriculture to industry (as opposed to a widening of the differences between the cost of living in rural and in urban areas); to that extent it may be a phenomenon limited to the industrial North, and not in fact present in the South, where falling grain prices led to an expansion of specialized agriculture rather than of industry.
- 52 *Sommario*, p. 42. Until 1927 the figures exclude the (coastal) areas where males were subject to service in the navy rather than the army. The evidence that the distribution is of actual rather than standardized heights is internal: the weighted sum of the class mid-points returns the actual heights rather than the standardized heights.
- 53 *Sommario*, p. 229.
- 54 Direzione generale della statistica, *Censimento della popolazione del Regno d'Italia al 31 dicembre 1881*, vol. III, Roma, 1884, pp. 660-661, 688-689, indicates some 11.3 million males of working age, of whom only some 2.1 million were owners, renters, and sharecroppers. Not all of these, of course, were engaged in grain production for the market; but this further distinction is relevant only to the extent that land too was heterogeneous and crop-specific.
- 55 M.M. Postan, «The Fifteenth Century», *Economic History Review*, 9, 1938-39, pp. 160-167.
- 56 Romeo, *Risorgimento e capitalismo*, pp. 168-169.
- 57 De Bernardi, *Questione agraria*, p. 188; Geisser and Magrini, *Contribuzione*, p. 13.

- ⁵⁸ The moving average for 1861 is calculated on the assumption that the underlying series was unchanged from 1860 to 1861. The deflation of skilled workers' wages is arguably improved by increasing the weight of wheat relative to that of corn in the cost of living index; but a doubling of the weights of wheat flour and of bread leaves the index practically unaffected, so there is little point to this refinement.
- ⁵⁹ Geisser and Magrini, *Contribuzione*, pp. 74-75.
- ⁶⁰ Direzione generale della statistica, *Annuario statistico italiano 1887-88*, p. 450; *1905-07*, p. 814. There is a break in the series in 1898; chaining on the assumption of no real change from the previous year, the rise to 1907 brings the wage back to 2.9 lire per day.
- ⁶¹ Federico, *Il filo d'oro*, p. 376, and above, note 44.
- ⁶² *Ibidem*, p. 383.
- ⁶³ *Ibidem*, p. 33.
- ⁶⁴ Direzione generale della statistica, *Saggio di statistica delle mercedi. Mercedi pagate agli operai degli stabilimenti meccanici e metallurgici e dei cantieri navali. Notizie sommarie sulle mercedi pagate in altre industrie. Annali di statistica*, ser. IV, vol. XXVI, Roma, 1888.
- ⁶⁵ Between 1886 and 1892 there is only one other series in the index (that for the Hawthorn-Guppy works), which has daily wages rising gradually from 2.10 lire in 1886 to 2.41 in 1893, before retreating to 2.30 in 1894-97; the daily wages paid in the Roman quarries instead collapse from 2.75 lire in 1885-90 to 2.00 lire in 1891-97. Increasing the weight of the latter component thus reduces overall growth from 1886 to 1890 and increases the measured decline after 1890, sharply raising the estimate for 1886.
- ⁶⁶ Ministero dell'agricoltura, industria e commercio, *Bollettino dell'Ufficio del lavoro*, e.g., 19, 1913, pp. 321-329; also Direzione generale della statistica, *Annuario statistico italiano 1914*, pp. 301-302.
- ⁶⁷ The mining-wage series in the present sample seem reasonably homogeneous over time, unlike the longer series excluded from series B. The sample omits the apparently heterogeneous data for mines in the Bologna and Vicenza districts, and the Carrara-district data for marble quarries, as the district is already adequately covered. The manufacturing-industry data also provided by the Corpo delle miniere were also set aside: those referred specifically to unskilled workers were typically quoted as ranges, and move erratically from year to year.
- ⁶⁸ The figures for lignite mines reported in 1912 and 1913 are ignored.
- ⁶⁹ Direzione generale della statistica, *Salari. Prezzi medii di un'ora di lavoro degli operai addetti alle opere di muratura ed ai trasporti di terra e mercedi medie giornaliere degli operai addetti alle miniere (1862-1878)*, Roma, n.d., p. 24.
- ⁷⁰ Ufficio del lavoro, *Salari e orari nei lavori edilizi, stradali, idraulici e di bonifica (anno 1906)*, Roma, 1907, pp. 67-70.
- ⁷¹ The reported figures refer to *manovali* in Florence (1.54 lire/day in 1860, 1861, and 1862), to the average for *manovali* in Genoa (1.66 lire/day in 1860, 1.64 in 1861, and 1.71 in 1862), to *manovali edili* in Milan (1.14 lire/day in 1860, 1861, and 1862), and to the average for *garzoni muratori* in Rome (1.68 lire/day in 1860 and 1.67 in 1861 and 1862). See P.F. Bandettini, *Le retribuzioni dei lavori edili a Firenze dal 1819 al 1890. Archivio economico della unificazione italiana*, ser. I, vol. X, fasc. 3, Torino, 1960, p. 18; G. Felloni, *Le retribuzioni dei lavori edili a Genova dal 1815 al 1890, ibidem*, ser. I, vol. XII, fasc. 3, Torino, 1963, p. 22; G. Aleati, *Le retribuzioni dei lavori edili in Milano, Pavia e nei rispettivi territori dal 1819 al 1890, ibidem*, ser. I, vol. XI, fasc. 1, Torino, 1961, p. 12; F. di Rollo, *Le retribuzioni dei lavori edili a Roma dal 1826 al 1880, ibidem*, ser. I, vol. XIII, fasc. 4, Torino, 1965, p. 29.
- ⁷² For the reasons indicated in footnote 65 above, the path of this index over the later 1880s and early 1890s is particularly sensitive to the weights attached to

the underlying component series. The weights selected here yield a decline of 3.5 percent from the peak in 1889 to the trough in 1895; between those years textile-workers' wages rose by some 2 percent (Table 3, col. 1), but that sector was then buoyed by increases in protection, and from 1889 to 1895 production rose by about a fifth (Fenoaltea, «Textile Production», Table 4).

⁷³ P. Albertario, *Salari agricoli nelle zone ad economia capitalistica della Bassa Lombardia nel cinquantennio 1881-1930*, Pavia, 1931. My thanks to Giovanni Federico for bringing these to my attention.

⁷⁴ P.M. Arcari, *Le variazioni dei salari agricoli in Italia dalla fondazione del Regno al 1933*, Istituto centrale di statistica, *Annali statistica*, ser. VI, vol. XXXVI, Roma, 1936, p. 290, series *a*.